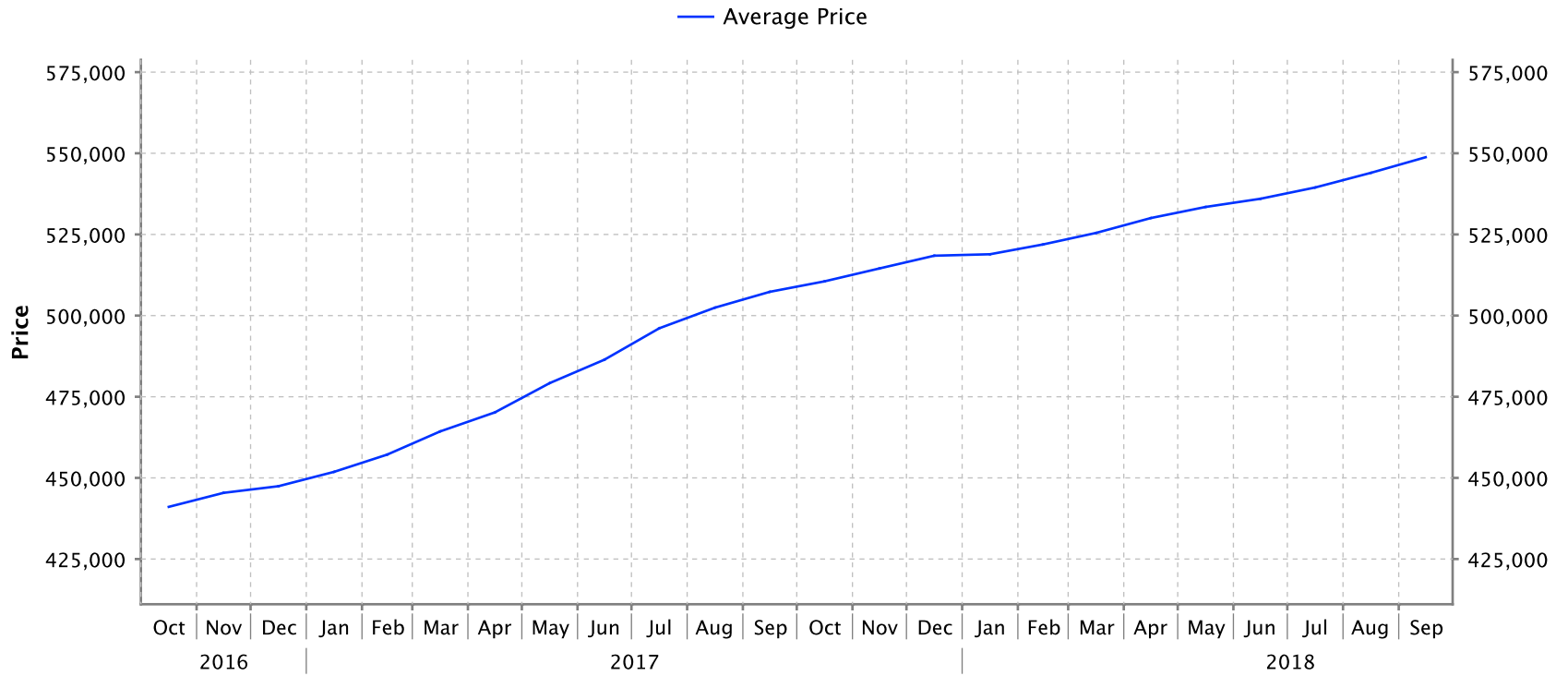


Nanaimo

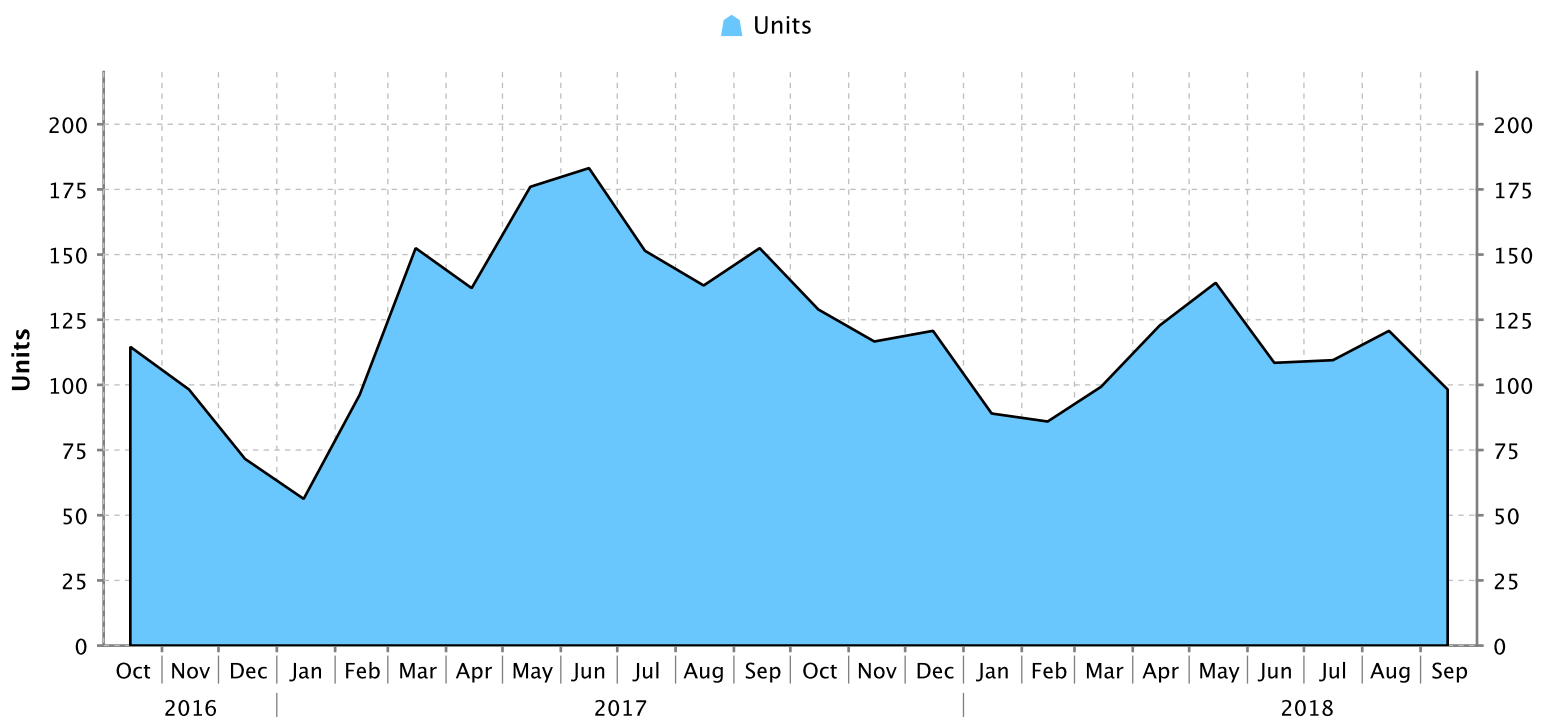
as at September 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	37	21	76%	195	174	12%
Units Reported Sold	1	4	-75%	56	133	-58%
Sell/List Ratio	3%	19%		29%	76%	
Reported Sales Dollars	\$301,000	\$734,400	-59%	\$15,310,786	\$28,964,595	-47%
Average Sell Price / Unit	\$301,000	\$183,600	64%	\$273,407	\$217,779	26%
Median Sell Price	\$301,000			\$270,000		
Sell Price / List Price	93%	82%		97%	103%	
Days to Sell	46	70	-35%	55	98	-44%
Active Listings	81	46				
Single Family						
Units Listed	171	202	-15%	2,158	2,196	-2%
Units Reported Sold	98	152	-36%	1,333	1,524	-13%
Sell/List Ratio	57%	75%		62%	69%	
Reported Sales Dollars	\$57,047,256	\$80,011,608	-29%	\$731,531,255	\$773,158,264	-5%
Average Sell Price / Unit	\$582,115	\$526,392	11%	\$548,786	\$507,322	8%
Median Sell Price	\$551,700			\$525,000		
Sell Price / List Price	97%	99%		99%	99%	
Days to Sell	31	25	22%	25	23	13%
Active Listings	364	323				
Condos (Apt)						
Units Listed	45	54	-17%	536	447	20%
Units Reported Sold	21	28	-25%	417	366	14%
Sell/List Ratio	47%	52%		78%	82%	
Reported Sales Dollars	\$6,718,000	\$9,145,100	-27%	\$124,181,829	\$94,116,887	32%
Average Sell Price / Unit	\$319,905	\$326,611	-2%	\$297,798	\$257,150	16%
Median Sell Price	\$293,000			\$279,900		
Sell Price / List Price	97%	97%		100%	99%	
Days to Sell	26	20	34%	19	23	-18%
Active Listings	68	64				
Condos (Patio)						
Units Listed	9	4	125%	95	73	30%
Units Reported Sold	3	5	-40%	84	58	45%
Sell/List Ratio	33%	125%		88%	79%	
Reported Sales Dollars	\$1,348,800	\$2,425,100	-44%	\$36,648,438	\$23,103,500	59%
Average Sell Price / Unit	\$449,600	\$485,020	-7%	\$436,291	\$398,336	10%
Median Sell Price	\$549,900			\$464,450		
Sell Price / List Price	97%	101%		101%	101%	
Days to Sell	15	61	-76%	34	26	28%
Active Listings	9	12				
Condos (Twnhse)						
Units Listed	33	26	27%	357	294	21%
Units Reported Sold	17	23	-26%	228	265	-14%
Sell/List Ratio	52%	88%		64%	90%	
Reported Sales Dollars	\$5,747,900	\$7,901,700	-27%	\$75,774,347	\$80,876,000	-6%
Average Sell Price / Unit	\$338,112	\$343,552	-2%	\$332,344	\$305,192	9%
Median Sell Price	\$345,000			\$329,000		
Sell Price / List Price	98%	100%		98%	100%	
Days to Sell	21	37	-42%	22	28	-22%
Active Listings	59	49				

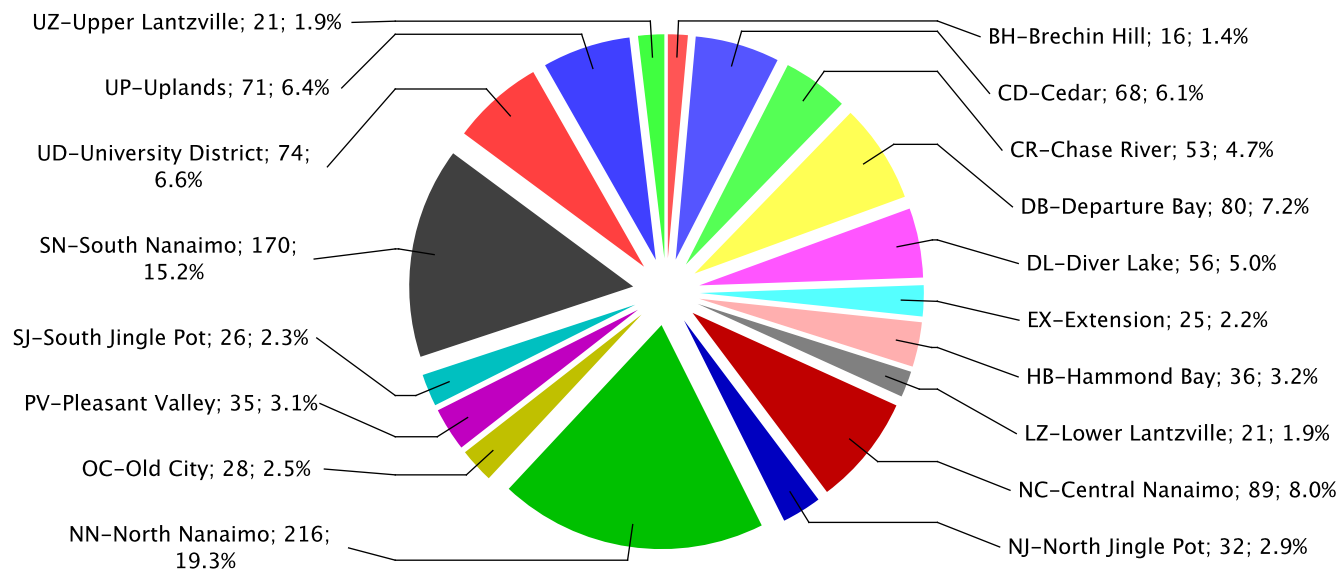
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	5	2	3	5	0	0	0	0	1	16
CD-Cedar	0	0	2	0	4	5	11	7	9	15	5	2	2	6	68
CR-Chase River	0	0	0	0	0	3	4	10	24	11	0	1	0	0	53
DB-Departure Bay	0	0	0	0	0	0	1	24	26	13	11	2	1	2	80
DL-Diver Lake	0	0	0	1	2	5	5	16	19	5	2	0	0	1	56
EX-Extension	0	0	0	1	5	3	4	2	5	1	1	3	0	0	25
HB-Hammond Bay	0	0	0	0	0	1	0	1	13	9	2	3	5	2	36
LZ-Lower Lantzville	0	0	0	0	0	2	1	1	4	4	1	3	0	5	21
NC-Central Nanaimo	0	0	0	0	8	17	20	22	20	1	1	0	0	0	89
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	4	6	7	5	4	6	32
NN-North Nanaimo	0	0	0	0	6	2	2	13	51	61	41	19	8	13	216
OC-Old City	0	0	0	0	5	5	6	6	3	1	1	1	0	0	28
PV-Pleasant Valley	0	0	0	0	0	0	2	2	18	8	3	0	1	1	35
SJ-South Jingle Pot	0	1	0	0	0	1	0	3	14	4	3	0	0	0	26
SN-South Nanaimo	0	0	7	15	19	17	27	39	29	14	2	1	0	0	170
UD-University District	0	0	3	0	4	8	13	12	21	7	5	1	0	0	74
UP-Uplands	0	0	1	0	0	5	12	15	20	10	2	1	2	3	71
UZ-Upper Lantzville	0	0	0	1	0	0	3	2	8	3	3	0	1	0	21
Zone 4 TOTALS	0	1	13	18	53	79	113	178	293	173	90	42	24	40	1,117

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2018 = 1,117

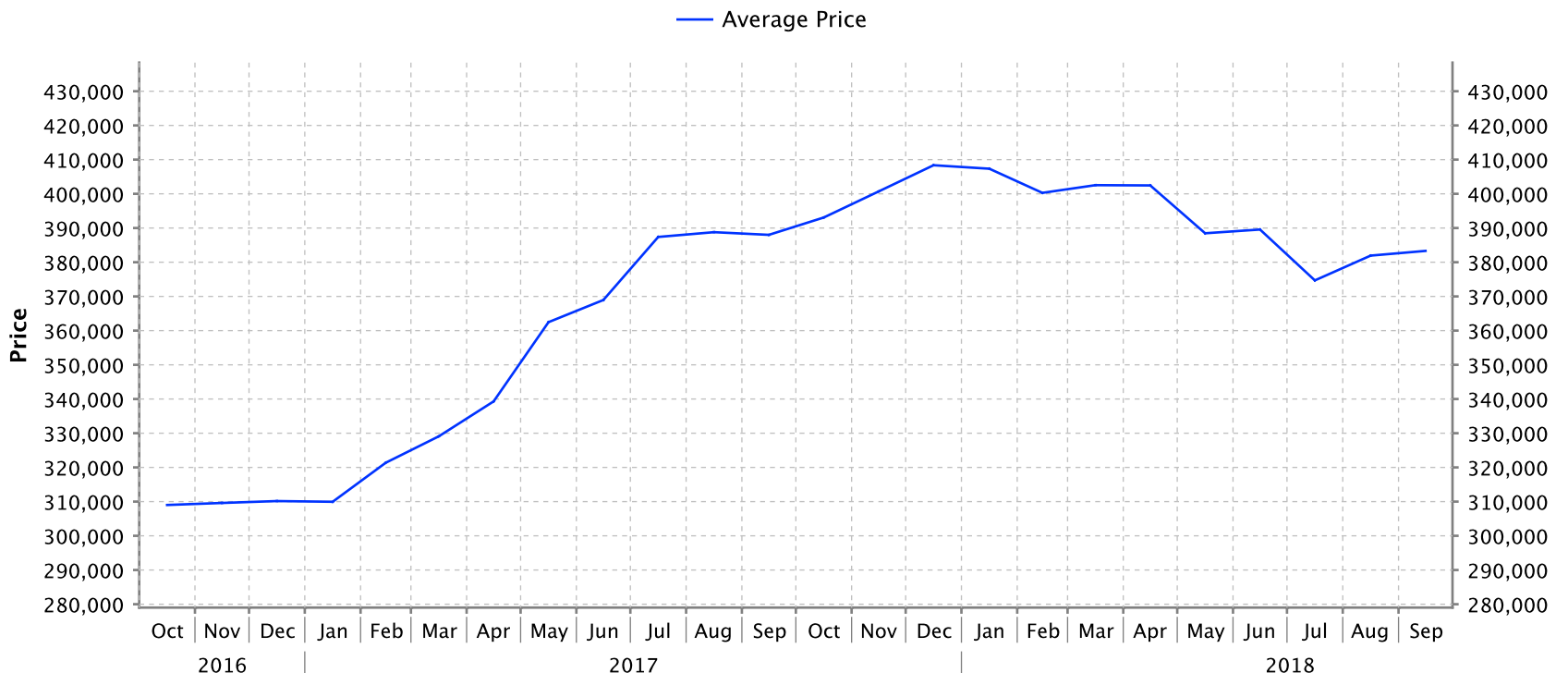
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	1	400%	38	42	-10%
Units Reported Sold	4	2	100%	37	30	23%
Sell/List Ratio	80%	200%		97%	71%	
Reported Sales Dollars	\$488,150	\$209,000	134%	\$4,149,650	\$3,060,600	36%
Average Sell Price / Unit	\$122,038	\$104,500	17%	\$112,153	\$102,020	10%
Median Sell Price	\$142,750			\$102,000		
Sell Price / List Price	99%	97%		95%	94%	
Days to Sell	52	252	-80%	104	92	13%
Active Listings	10	19				
Single Family						
Units Listed	8	4	100%	89	73	22%
Units Reported Sold	3	4	-25%	69	70	-1%
Sell/List Ratio	38%	100%		78%	96%	
Reported Sales Dollars	\$1,173,000	\$1,460,000	-20%	\$26,448,256	\$27,160,186	-3%
Average Sell Price / Unit	\$391,000	\$365,000	7%	\$383,308	\$388,003	-1%
Median Sell Price	\$393,000			\$385,000		
Sell Price / List Price	96%	101%		98%	98%	
Days to Sell	27	36	-24%	31	52	-39%
Active Listings	16	13				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



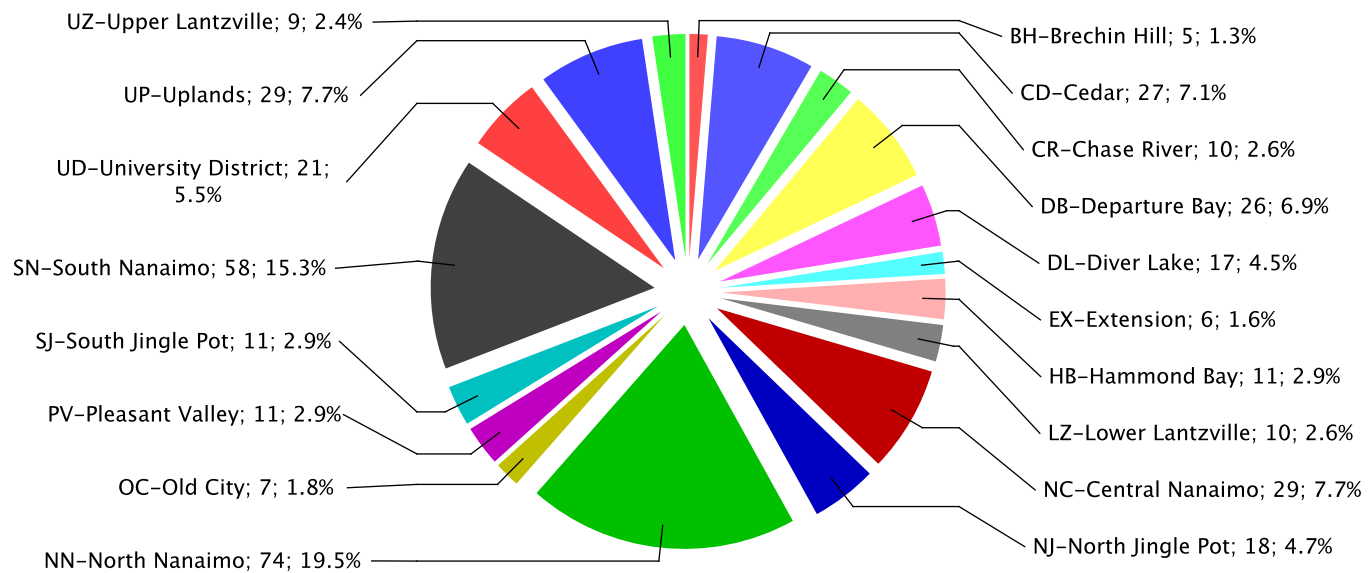
3rd Quarter 2018

MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	0	0	4	0	0	0	0	0	5
CD-Cedar	0	0	0	0	2	2	4	4	2	7	2	2	1	1	27
CR-Chase River	0	0	0	0	0	2	1	2	4	1	0	0	0	0	10
DB-Departure Bay	0	0	0	0	0	0	1	8	10	5	1	1	0	0	26
DL-Diver Lake	0	0	0	0	0	2	3	5	5	1	0	0	0	1	17
EX-Extension	0	0	0	0	2	0	0	2	2	0	0	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	0	0	1	3	2	1	1	2	1	11
LZ-Lower Lantzville	0	0	0	0	0	0	1	0	1	2	0	2	0	4	10
NC-Central Nanaimo	0	0	0	0	2	2	7	8	8	1	1	0	0	0	29
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	3	3	4	4	1	3	18
NN-North Nanaimo	0	0	0	0	0	0	1	6	20	19	11	5	3	9	74
OC-Old City	0	0	0	0	1	2	0	4	0	0	0	0	0	0	7
PV-Pleasant Valley	0	0	0	0	0	0	1	0	5	3	1	0	1	0	11
SJ-South Jingle Pot	0	0	0	0	0	0	0	2	7	1	1	0	0	0	11
SN-South Nanaimo	0	0	0	2	5	5	13	17	7	7	1	1	0	0	58
UD-University District	0	0	0	0	3	3	3	1	5	4	1	1	0	0	21
UP-Uplands	0	0	1	0	0	3	6	6	7	2	2	0	1	1	29
UZ-Upper Lantzville	0	0	0	0	0	0	1	0	3	3	1	0	1	0	9
Zone 4 TOTALS	0	0	1	2	15	22	42	66	96	61	27	17	10	20	379

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2018 = 379