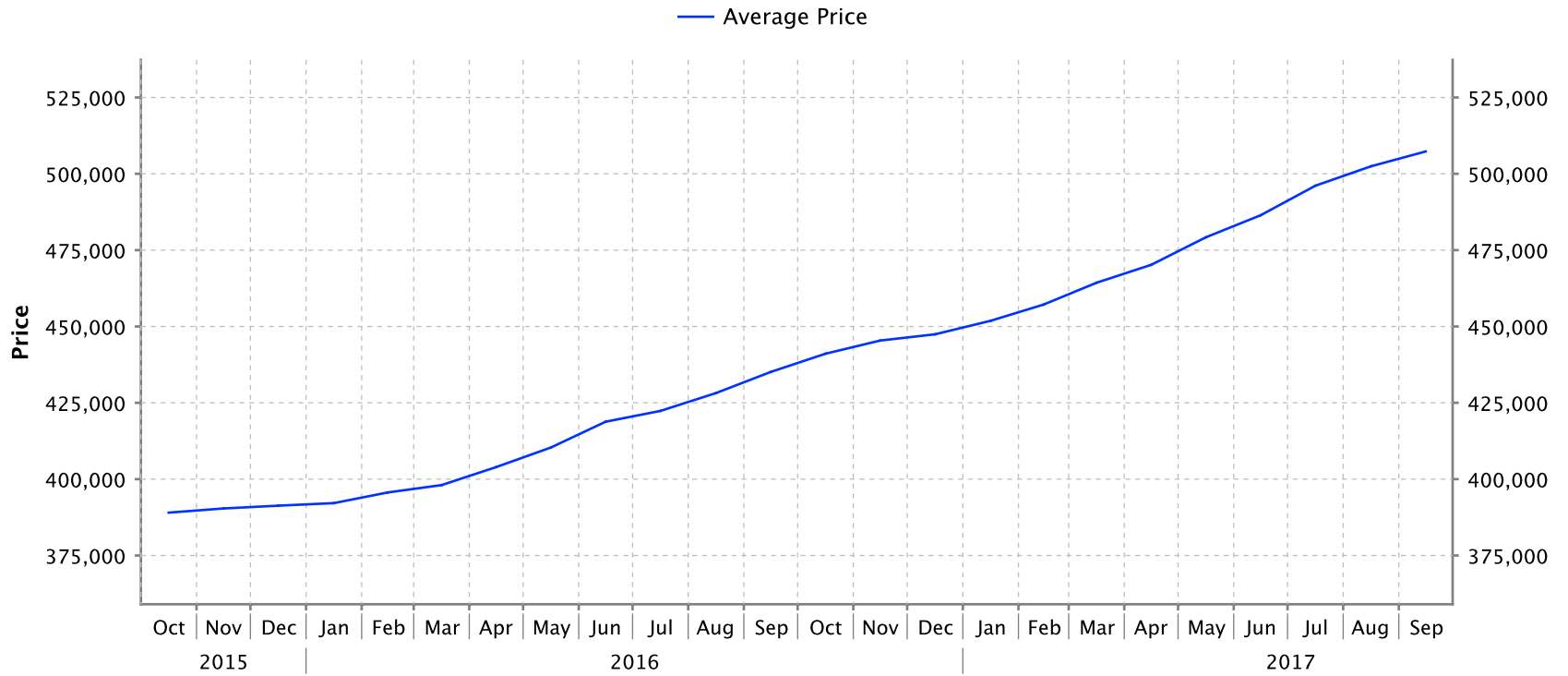


# Nanaimo

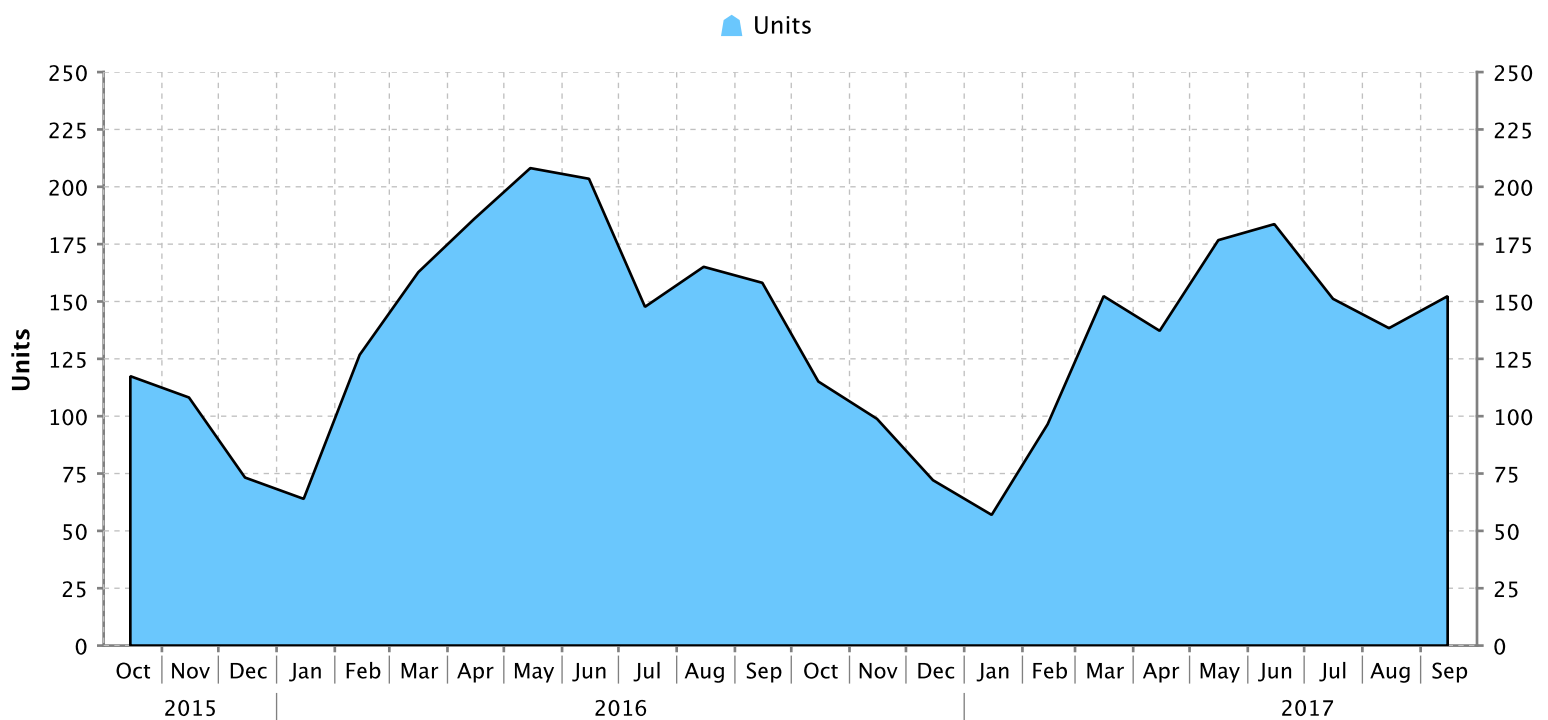
## as at September 30, 2017

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	21	8	162%	174	182	-4%
Units Reported Sold	4	14	-71%	133	151	-12%
Sell/List Ratio	19%	175%		76%	83%	
Reported Sales Dollars	\$734,400	\$2,631,200	-72%	\$28,964,595	\$26,516,051	9%
Average Sell Price / Unit	\$183,600	\$187,943	-2%	\$217,779	\$175,603	24%
Median Sell Price	\$192,500			\$241,500		
Sell Price / List Price	82%	106%		103%	99%	
Days to Sell	70	148	-53%	98	185	-47%
Active Listings	46	60				
<b>Single Family</b>						
Units Listed	202	184	10%	2,196	2,112	4%
Units Reported Sold	152	157	-3%	1,524	1,712	-11%
Sell/List Ratio	75%	85%		69%	81%	
Reported Sales Dollars	\$80,011,608	\$75,107,208	7%	\$773,158,264	\$744,914,116	4%
Average Sell Price / Unit	\$526,392	\$478,390	10%	\$507,322	\$435,113	17%
Median Sell Price	\$489,252			\$478,300		
Sell Price / List Price	67,072%	98%		6,779%	98%	
Days to Sell	25	24	6%	23	33	-31%
Active Listings	323	237				
<b>Condos (Apt)</b>						
Units Listed	54	39	38%	447	476	-6%
Units Reported Sold	28	30	-7%	366	400	-8%
Sell/List Ratio	52%	77%		82%	84%	
Reported Sales Dollars	\$9,145,100	\$8,139,260	12%	\$94,116,887	\$93,876,608	0%
Average Sell Price / Unit	\$326,611	\$271,309	20%	\$257,150	\$234,692	10%
Median Sell Price	\$289,000			\$233,000		
Sell Price / List Price	97%	97%		99%	98%	
Days to Sell	20	42	-52%	23	87	-73%
Active Listings	64	67				
<b>Condos (Patio)</b>						
Units Listed	4	1	300%	73	84	-13%
Units Reported Sold	5	3	67%	58	72	-19%
Sell/List Ratio	125%	300%		79%	86%	
Reported Sales Dollars	\$2,425,100	\$1,048,900	131%	\$23,103,500	\$21,087,257	10%
Average Sell Price / Unit	\$485,020	\$349,633	39%	\$398,336	\$292,879	36%
Median Sell Price	\$519,900			\$379,900		
Sell Price / List Price	101%	100%		101%	98%	
Days to Sell	61	21	194%	26	24	8%
Active Listings	12	9				
<b>Condos (Twnhse)</b>						
Units Listed	28	23	22%	296	354	-16%
Units Reported Sold	23	27	-15%	266	276	-4%
Sell/List Ratio	82%	117%		90%	78%	
Reported Sales Dollars	\$7,901,700	\$7,666,394	3%	\$81,206,000	\$75,093,896	8%
Average Sell Price / Unit	\$343,552	\$283,941	21%	\$305,286	\$272,079	12%
Median Sell Price	\$325,000			\$289,900		
Sell Price / List Price	100%	98%		100%	98%	
Days to Sell	37	23	63%	28	37	-24%
Active Listings	51	55				

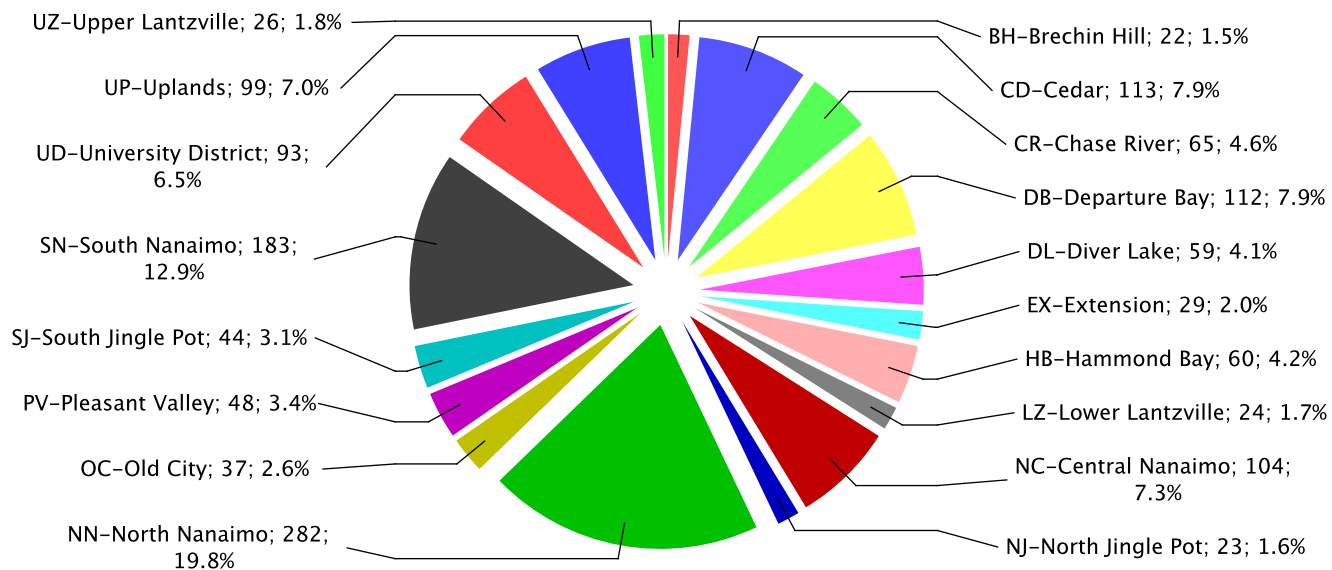
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	4	5	5	0	1	0	0	1	22
CD-Cedar	0	1	5	10	3	7	13	13	23	18	10	4	0	6	113
CR-Chase River	0	0	0	1	0	9	17	12	21	5	0	0	0	0	65
DB-Departure Bay	0	0	0	0	5	8	24	23	25	13	9	3	0	2	112
DL-Diver Lake	0	0	0	3	9	4	16	14	7	4	1	0	1	0	59
EX-Extension	0	2	3	3	2	3	5	1	5	3	1	0	0	1	29
HB-Hammond Bay	0	0	0	1	0	0	2	7	16	13	4	6	2	9	60
LZ-Lower Lantzville	0	0	0	0	1	0	2	2	2	3	5	1	4	4	24
NC-Central Nanaimo	0	0	2	6	28	24	28	9	6	1	0	0	0	0	104
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	5	6	2	3	2	5	23
NN-North Nanaimo	0	0	0	2	5	5	16	29	66	55	42	30	7	25	282
OC-Old City	0	0	1	9	5	6	6	3	6	1	0	0	0	0	37
PV-Pleasant Valley	0	0	0	3	0	7	13	9	8	2	3	1	0	2	48
SJ-South Jingle Pot	0	1	1	0	0	3	4	6	9	15	2	3	0	0	44
SN-South Nanaimo	1	1	9	13	27	30	33	24	37	7	0	0	0	1	183
UD-University District	0	0	0	3	13	16	17	8	21	12	2	1	0	0	93
UP-Uplands	0	0	0	1	9	24	22	15	14	7	4	2	0	1	99
UZ-Upper Lantzville	0	0	0	0	1	2	4	7	5	3	1	2	0	1	26
<b>Zone 4 TOTALS</b>	<b>1</b>	<b>5</b>	<b>21</b>	<b>56</b>	<b>109</b>	<b>152</b>	<b>226</b>	<b>187</b>	<b>281</b>	<b>168</b>	<b>87</b>	<b>56</b>	<b>16</b>	<b>58</b>	<b>1,423</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2017 = 1,423

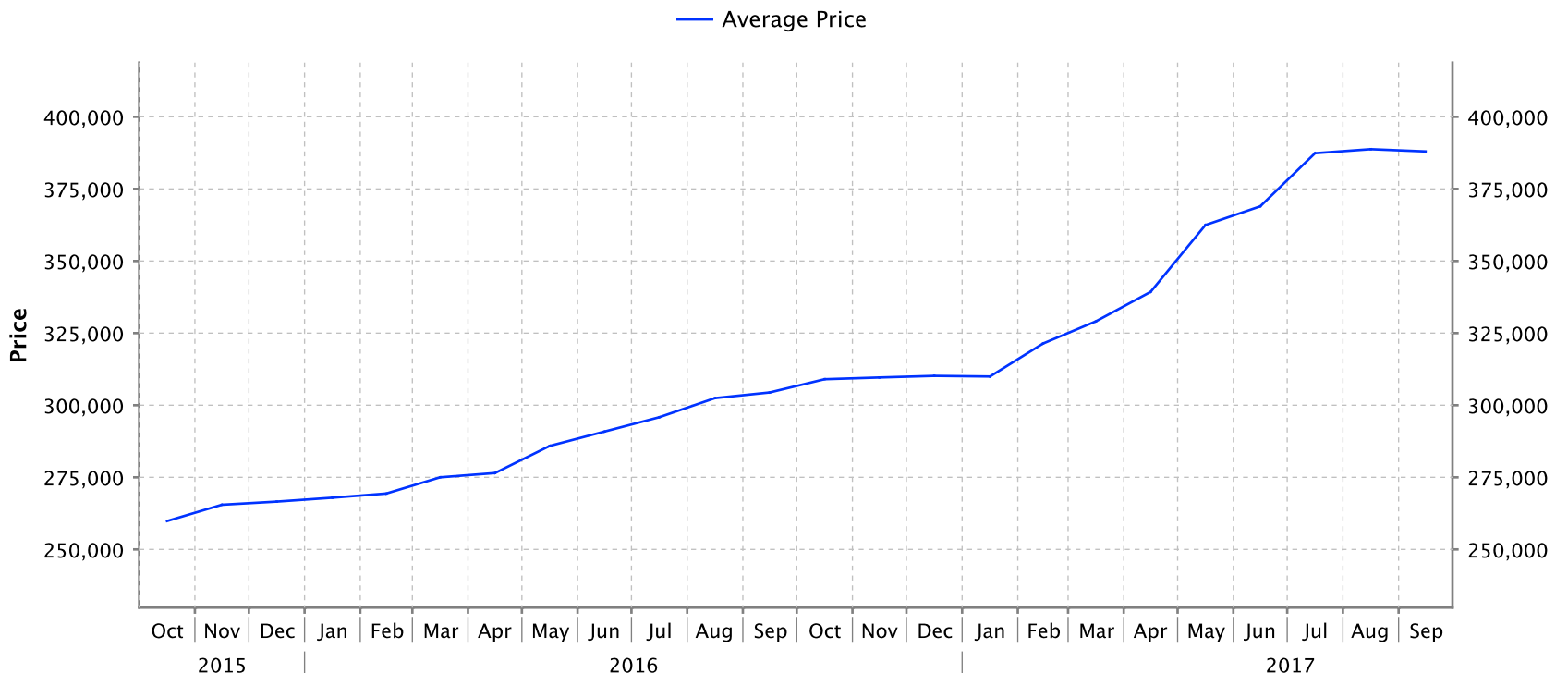
# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	1	4	-75%	42	34	24%
Units Reported Sold	2	1	100%	30	28	7%
Sell/List Ratio	200%	25%		71%	82%	
Reported Sales Dollars	\$209,000	\$69,000	203%	\$3,060,600	\$2,261,000	35%
Average Sell Price / Unit	\$104,500	\$69,000	51%	\$102,020	\$80,750	26%
Median Sell Price	\$120,000			\$98,000		
Sell Price / List Price	97%	78%		94%	92%	
Days to Sell	252	42	500%	92	131	-29%
Active Listings	19	14				
<b>Single Family</b>						
Units Listed	4	9	-56%	73	93	-22%
Units Reported Sold	4	2	100%	70	82	-15%
Sell/List Ratio	100%	22%		96%	88%	
Reported Sales Dollars	\$1,460,000	\$737,000	98%	\$27,160,186	\$24,962,630	9%
Average Sell Price / Unit	\$365,000	\$368,500	-1%	\$388,003	\$304,422	27%
Median Sell Price	\$475,000			\$339,000		
Sell Price / List Price	101%	99%		98%	97%	
Days to Sell	36	104	-65%	52	85	-39%
Active Listings	13	21				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price



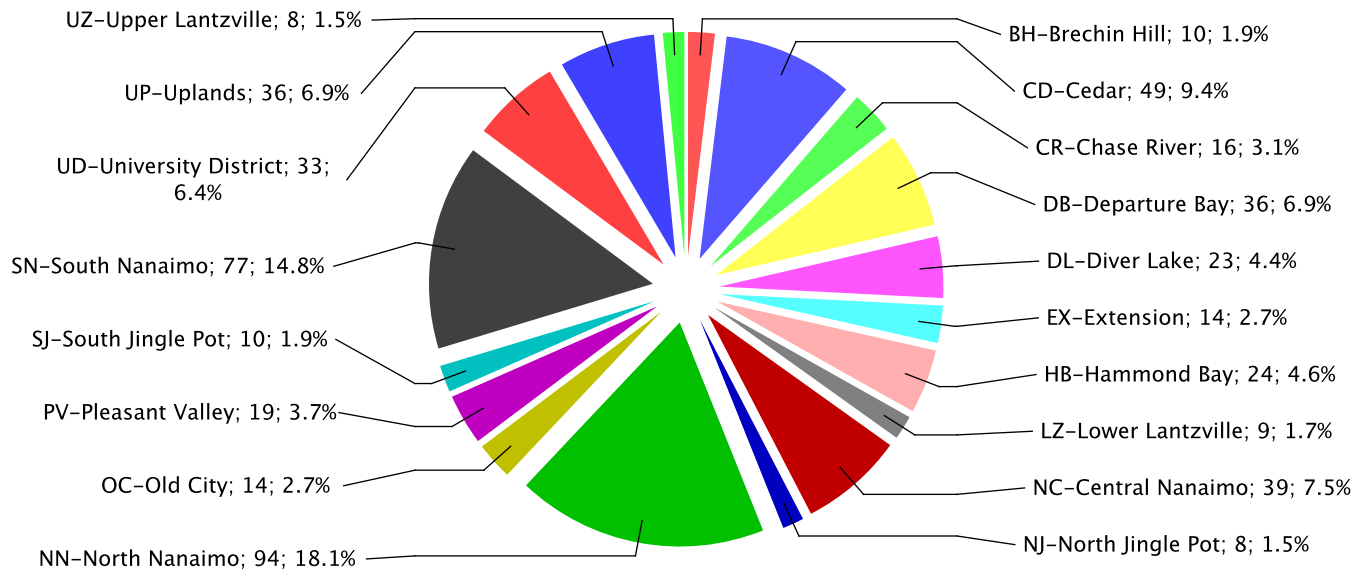
## 3rd Quarter 2017

### MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	1	1	2	3	0	0	0	0	1	10
CD-Cedar	0	1	3	4	2	1	4	6	8	10	4	3	0	3	49
CR-Chase River	0	0	0	1	0	2	1	2	8	2	0	0	0	0	16
DB-Departure Bay	0	0	0	0	3	0	8	8	7	7	1	2	0	0	36
DL-Diver Lake	0	0	0	1	4	0	6	6	4	2	0	0	0	0	23
EX-Extension	0	2	0	1	0	2	3	1	2	1	1	0	0	1	14
HB-Hammond Bay	0	0	0	0	0	0	0	3	6	4	3	4	1	3	24
LZ-Lower Lantzville	0	0	0	0	1	0	0	2	0	0	1	0	1	4	9
NC-Central Nanaimo	0	0	0	0	12	6	11	6	4	0	0	0	0	0	39
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	2	1	1	1	1	8
NN-North Nanaimo	0	0	0	0	2	1	5	9	19	18	16	11	1	12	94
OC-Old City	0	0	0	4	2	3	1	0	3	1	0	0	0	0	14
PV-Pleasant Valley	0	0	0	2	0	3	3	5	1	1	2	0	0	2	19
SJ-South Jingle Pot	0	0	0	0	0	2	0	1	2	4	0	1	0	0	10
SN-South Nanaimo	0	0	2	8	16	11	13	8	14	5	0	0	0	0	77
UD-University District	0	0	0	1	4	5	7	2	5	6	2	1	0	0	33
UP-Uplands	0	0	0	0	3	7	7	7	4	2	4	1	0	1	36
UZ-Upper Lantzville	0	0	0	0	0	1	1	3	1	0	0	1	0	1	8
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>3</b>	<b>5</b>	<b>23</b>	<b>50</b>	<b>45</b>	<b>71</b>	<b>71</b>	<b>93</b>	<b>65</b>	<b>35</b>	<b>25</b>	<b>4</b>	<b>29</b>	<b>519</b>

### Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2017 = 519