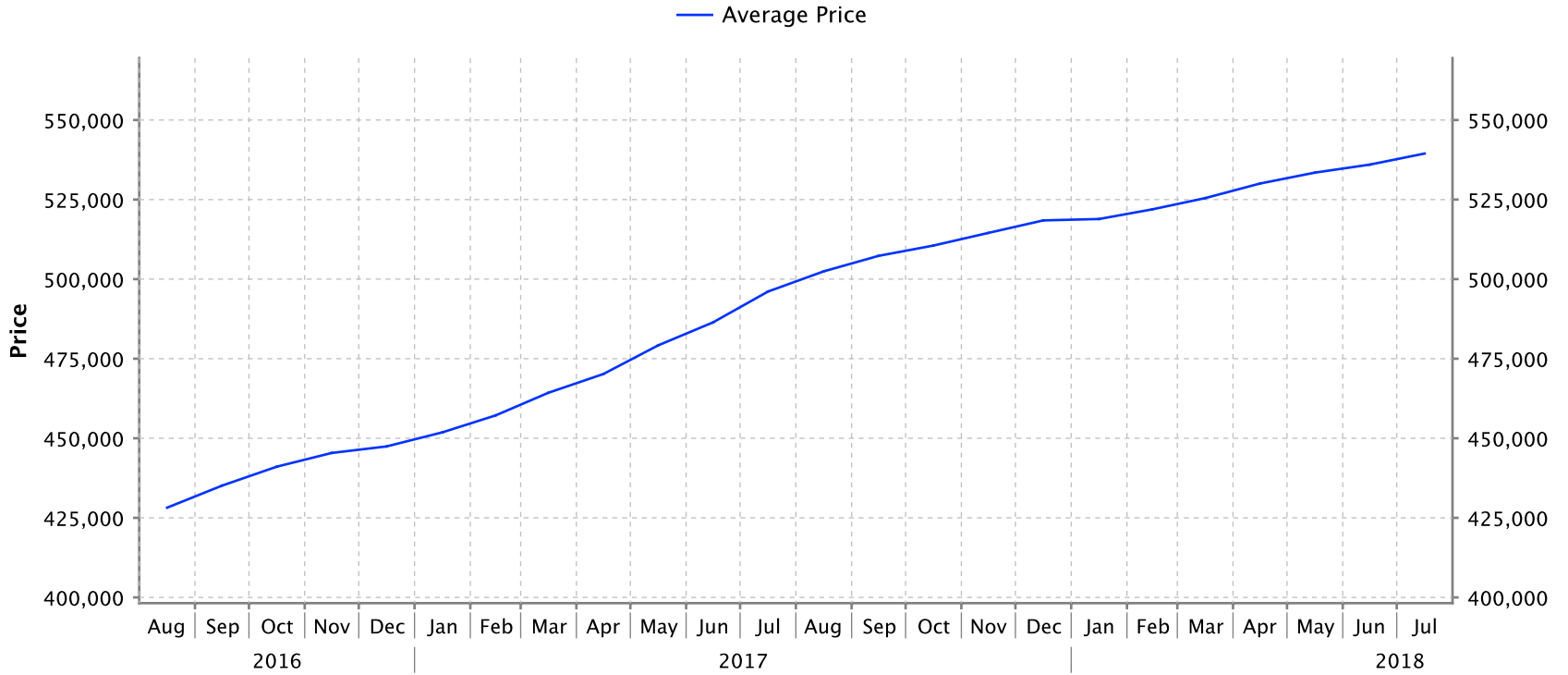


Nanaimo

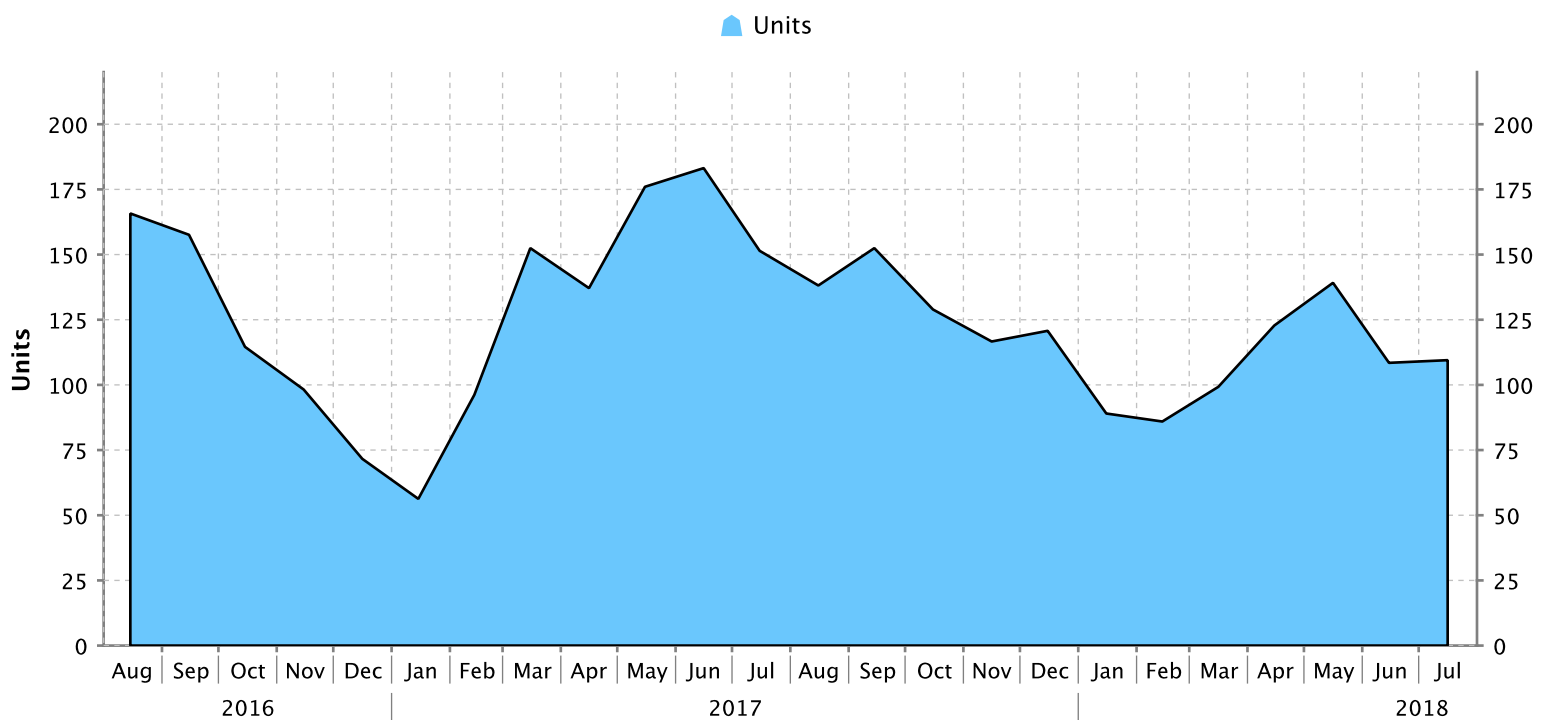
as at July 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	16	3	433%	175	162	8%
Units Reported Sold	4	10	-60%	63	148	-57%
Sell/List Ratio	25%	333%		36%	91%	
Reported Sales Dollars	\$871,000	\$2,211,600	-61%	\$16,573,786	\$31,767,445	-48%
Average Sell Price / Unit	\$217,750	\$221,160	-2%	\$263,076	\$214,645	23%
Median Sell Price	\$271,000			\$265,000		
Sell Price / List Price	82%	97%		99%	103%	
Days to Sell	28	60	-53%	70	109	-36%
Active Listings	71	37				
Single Family						
Units Listed	229	223	3%	2,247	2,145	5%
Units Reported Sold	109	151	-28%	1,405	1,556	-10%
Sell/List Ratio	48%	68%		63%	73%	
Reported Sales Dollars	\$61,627,318	\$79,249,103	-22%	\$757,948,654	\$771,922,499	-2%
Average Sell Price / Unit	\$565,388	\$524,828	8%	\$539,465	\$496,094	9%
Median Sell Price	\$539,900			\$515,000		
Sell Price / List Price	106%	99%		99%	99%	
Days to Sell	23	20	17%	24	23	6%
Active Listings	442	334				
Condos (Apt)						
Units Listed	53	40	32%	553	421	31%
Units Reported Sold	38	37	3%	426	376	13%
Sell/List Ratio	72%	92%		77%	89%	
Reported Sales Dollars	\$11,539,004	\$9,126,000	26%	\$125,580,770	\$94,272,962	33%
Average Sell Price / Unit	\$303,658	\$246,649	23%	\$294,791	\$250,726	18%
Median Sell Price	\$295,000			\$275,000		
Sell Price / List Price	100%	99%		100%	99%	
Days to Sell	22	25	-12%	18	31	-41%
Active Listings	64	51				
Condos (Patio)						
Units Listed	3	13	-77%	90	70	29%
Units Reported Sold	6	9	-33%	84	56	50%
Sell/List Ratio	200%	69%		93%	80%	
Reported Sales Dollars	\$2,609,355	\$3,556,700	-27%	\$36,773,188	\$21,704,000	69%
Average Sell Price / Unit	\$434,892	\$395,189	10%	\$437,776	\$387,571	13%
Median Sell Price	\$482,895			\$472,500		
Sell Price / List Price	100%	101%		101%	101%	
Days to Sell	43	17	151%	37	22	68%
Active Listings	9	16				
Condos (Twnhse)						
Units Listed	49	36	36%	363	285	27%
Units Reported Sold	16	27	-41%	238	265	-10%
Sell/List Ratio	33%	75%		66%	93%	
Reported Sales Dollars	\$5,313,400	\$9,476,300	-44%	\$78,428,947	\$77,790,044	1%
Average Sell Price / Unit	\$332,088	\$350,974	-5%	\$329,533	\$293,547	12%
Median Sell Price	\$332,500			\$316,500		
Sell Price / List Price	96%	100%		99%	100%	
Days to Sell	23	9	153%	24	27	-11%
Active Listings	75	40				

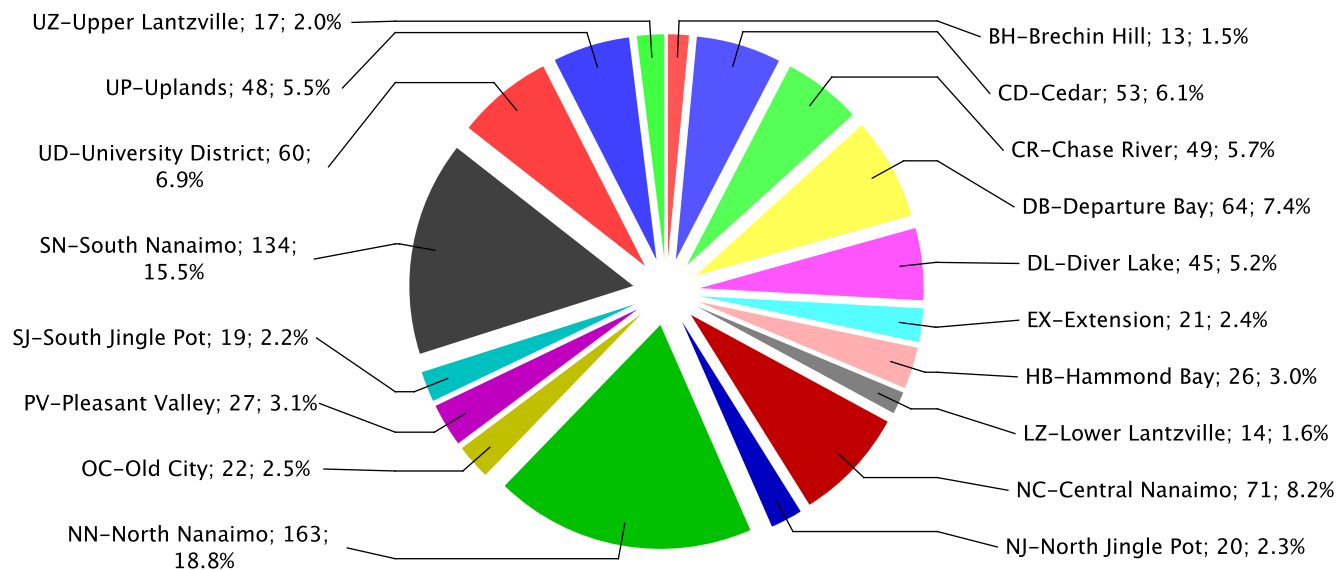
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	5	2	3	2	0	0	0	0	1	13
CD-Cedar	0	0	2	0	2	5	8	7	7	12	3	1	1	5	53
CR-Chase River	0	0	0	0	0	2	3	8	24	11	0	1	0	0	49
DB-Departure Bay	0	0	0	0	0	0	1	19	21	9	10	1	1	2	64
DL-Diver Lake	0	0	0	1	2	4	4	12	16	4	2	0	0	0	45
EX-Extension	0	0	0	1	4	3	4	1	3	1	1	3	0	0	21
HB-Hammond Bay	0	0	0	0	0	1	0	0	11	7	1	2	3	1	26
LZ-Lower Lantzville	0	0	0	0	0	2	0	1	4	3	1	2	0	1	14
NC-Central Nanaimo	0	0	0	0	7	16	15	18	15	0	0	0	0	0	71
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	5	4	3	3	4	20
NN-North Nanaimo	0	0	0	0	6	2	1	7	35	51	33	15	5	8	163
OC-Old City	0	0	0	0	4	3	6	3	3	1	1	1	0	0	22
PV-Pleasant Valley	0	0	0	0	0	0	2	2	14	5	3	0	0	1	27
SJ-South Jingle Pot	0	1	0	0	0	1	0	2	10	3	2	0	0	0	19
SN-South Nanaimo	0	0	7	13	15	16	19	30	24	8	1	1	0	0	134
UD-University District	0	0	3	0	3	5	11	11	18	4	4	1	0	0	60
UP-Uplands	0	0	0	0	0	3	8	11	13	9	0	1	1	2	48
UZ-Upper Lantzville	0	0	0	1	0	0	2	2	8	1	3	0	0	0	17
Zone 4 TOTALS	0	1	12	16	43	68	86	137	229	134	69	32	14	25	866

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2018 = 866

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	4	0%	36	43	-16%
Units Reported Sold	5	4	25%	38	25	52%
Sell/List Ratio	125%	100%		106%	58%	
Reported Sales Dollars	\$645,000	\$398,000	62%	\$4,014,000	\$2,514,600	60%
Average Sell Price / Unit	\$129,000	\$99,500	30%	\$105,632	\$100,584	5%
Median Sell Price	\$110,000			\$98,000		
Sell Price / List Price	97%	93%		95%	94%	
Days to Sell	76	121	-38%	117	78	50%
Active Listings	12	25				
Single Family						
Units Listed	13	12	8%	84	79	6%
Units Reported Sold	8	8	0%	74	62	19%
Sell/List Ratio	62%	67%		88%	78%	
Reported Sales Dollars	\$2,602,000	\$3,703,000	-30%	\$27,726,756	\$24,018,186	15%
Average Sell Price / Unit	\$325,250	\$462,875	-30%	\$374,686	\$387,390	-3%
Median Sell Price	\$330,000			\$373,000		
Sell Price / List Price	104%	98%		99%	98%	
Days to Sell	15	19	-21%	37	49	-25%
Active Listings	13	19				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

