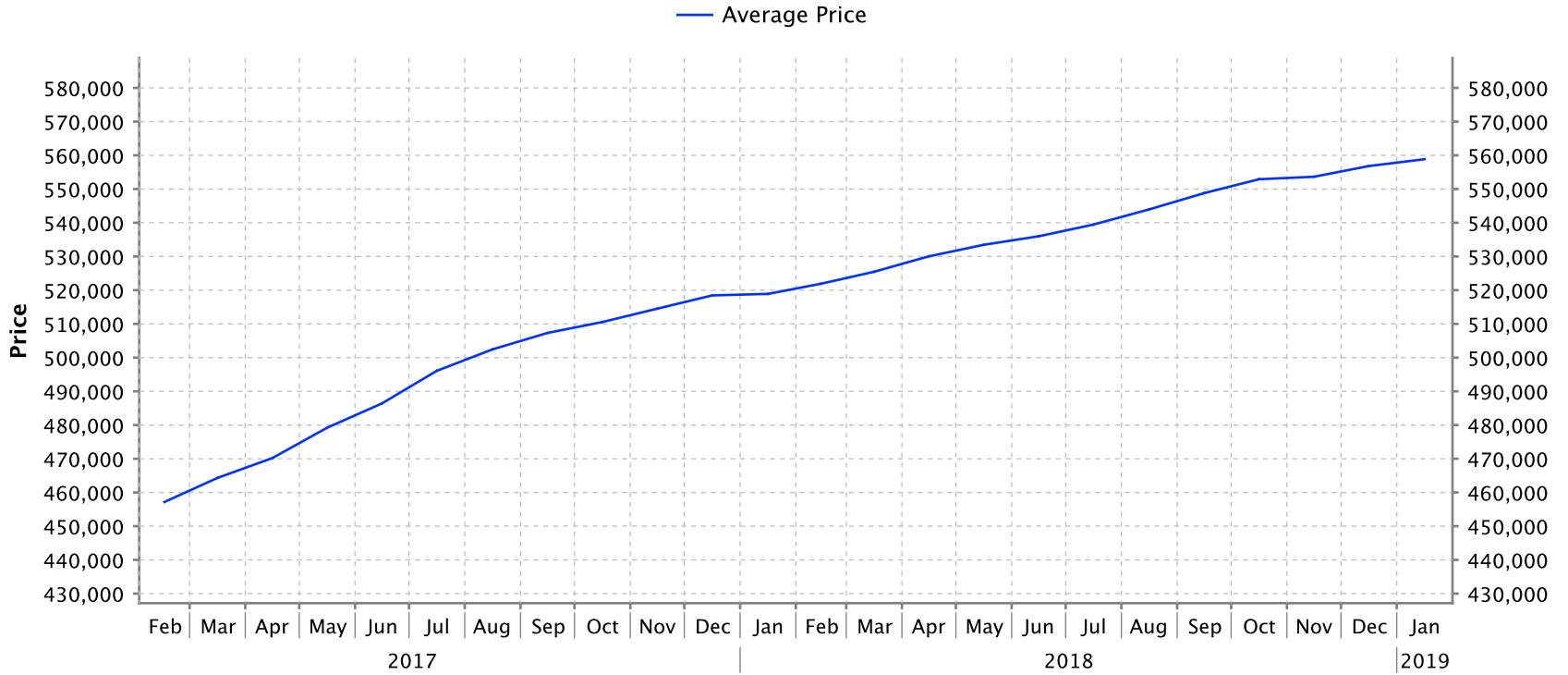


Nanaimo

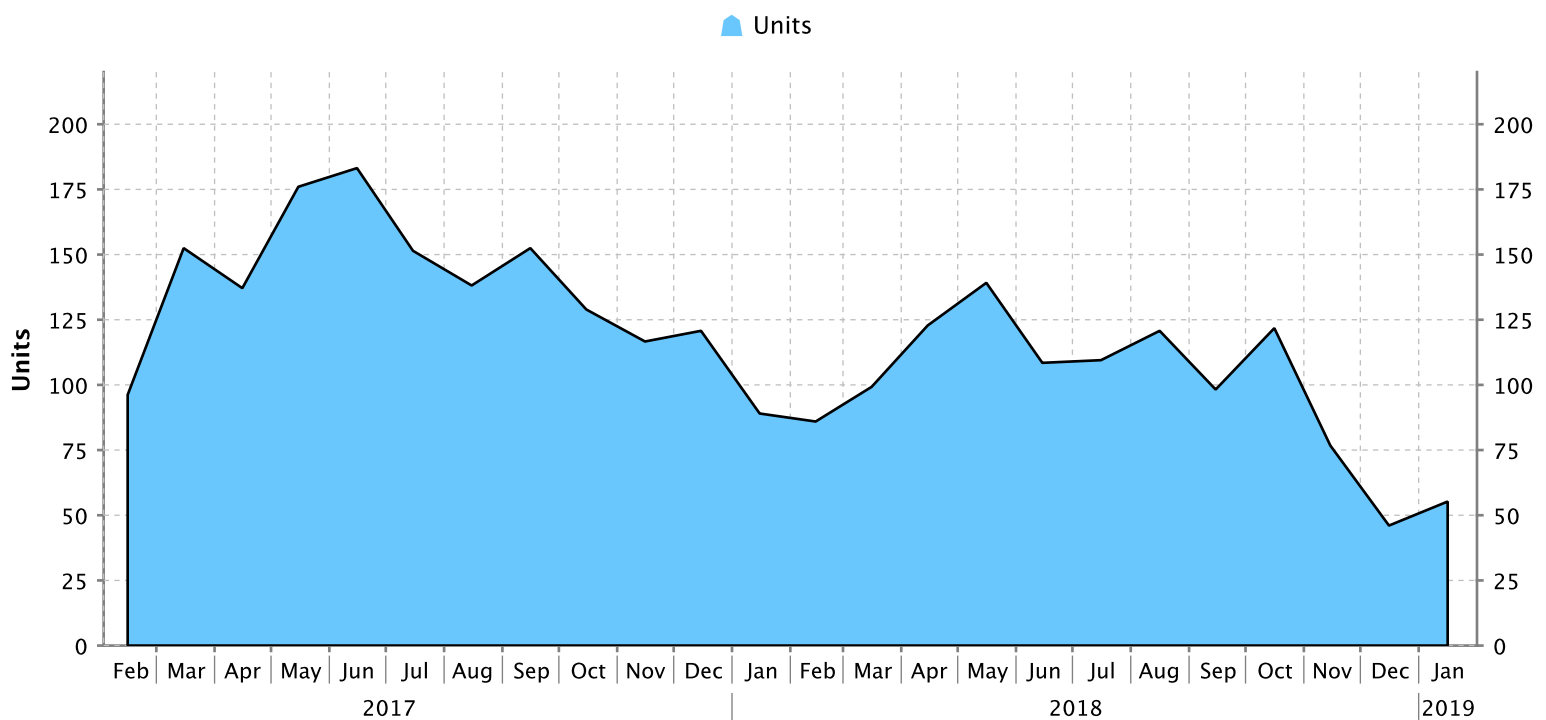
as at January 31, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	13	24	-46%	189	170	11%
Units Reported Sold	4	18	-78%	48	100	-52%
Sell/List Ratio	31%	75%		25%	59%	
Reported Sales Dollars	\$1,080,700	\$4,883,900	-78%	\$13,844,282	\$23,766,600	-42%
Average Sell Price / Unit	\$270,175	\$271,328	-0%	\$288,423	\$237,666	21%
Median Sell Price	\$285,900			\$271,000		
Sell Price / List Price	95%	99%		93%	102%	
Days to Sell	56	8	627%	110	71	55%
Active Listings	70	43				
Single Family						
Units Listed	150	121	24%	2,147	2,301	-7%
Units Reported Sold	55	89	-38%	1,178	1,638	-28%
Sell/List Ratio	37%	74%		55%	71%	
Reported Sales Dollars	\$29,969,591	\$46,512,087	-36%	\$658,322,754	\$849,951,968	-23%
Average Sell Price / Unit	\$544,902	\$522,608	4%	\$558,848	\$518,896	8%
Median Sell Price	\$535,000			\$535,000		
Sell Price / List Price	96%	99%		99%	99%	
Days to Sell	43	26	65%	26	23	12%
Active Listings	268	181				
Condos (Apt)						
Units Listed	28	35	-20%	542	522	4%
Units Reported Sold	24	24	0%	363	418	-13%
Sell/List Ratio	86%	69%		67%	80%	
Reported Sales Dollars	\$7,774,100	\$6,603,228	18%	\$110,804,461	\$114,608,726	-3%
Average Sell Price / Unit	\$323,921	\$275,134	18%	\$305,246	\$274,184	11%
Median Sell Price	\$290,000			\$279,000		
Sell Price / List Price	97%	100%		99%	100%	
Days to Sell	34	29	15%	25	18	41%
Active Listings	109	48				
Condos (Patio)						
Units Listed	5	12	-58%	99	93	6%
Units Reported Sold	6	8	-25%	87	65	34%
Sell/List Ratio	120%	67%		88%	70%	
Reported Sales Dollars	\$2,433,295	\$3,492,800	-30%	\$38,812,573	\$26,905,800	44%
Average Sell Price / Unit	\$405,549	\$436,600	-7%	\$446,122	\$413,935	8%
Median Sell Price	\$470,000			\$472,500		
Sell Price / List Price	98%	100%		101%	101%	
Days to Sell	28	80	-65%	27	33	-19%
Active Listings	11	16				
Condos (Twnhse)						
Units Listed	16	23	-30%	379	317	20%
Units Reported Sold	10	6	67%	210	268	-22%
Sell/List Ratio	62%	26%		55%	85%	
Reported Sales Dollars	\$2,941,700	\$2,087,000	41%	\$71,018,325	\$85,173,699	-17%
Average Sell Price / Unit	\$294,170	\$347,833	-15%	\$338,182	\$317,812	6%
Median Sell Price	\$323,500			\$332,500		
Sell Price / List Price	95%	96%		98%	100%	
Days to Sell	55	57	-4%	23	24	-4%
Active Listings	63	34				

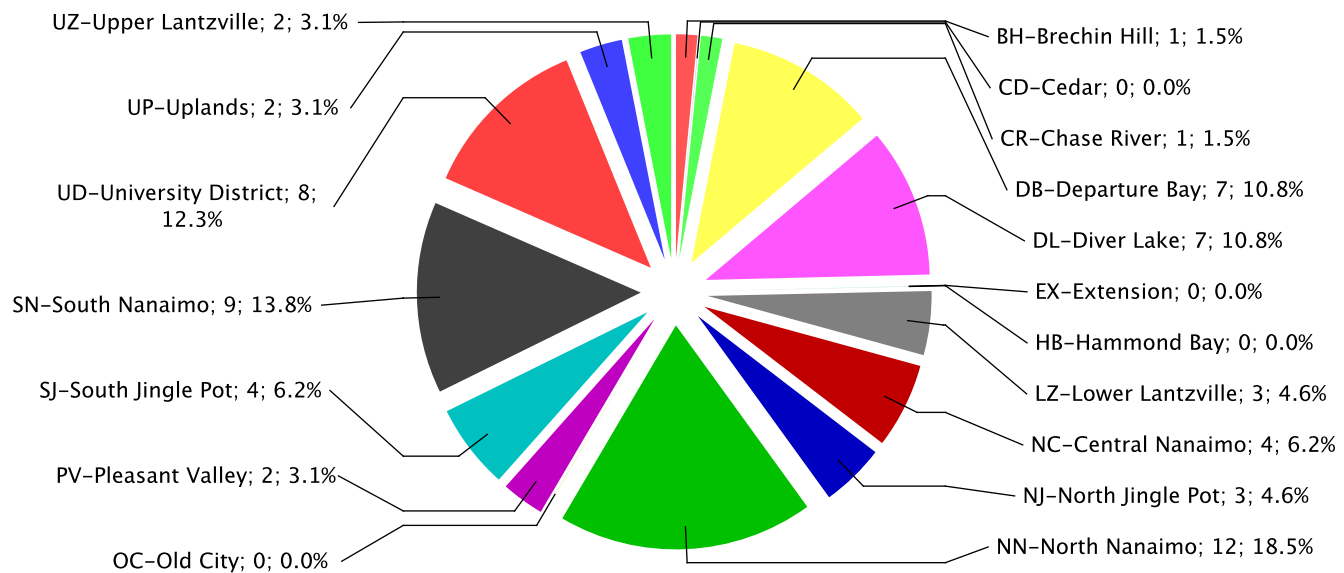
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
CD-Cedar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CR-Chase River	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
DB-Departure Bay	0	0	0	0	0	0	2	1	2	1	1	0	0	0	7
DL-Diver Lake	0	0	0	0	0	0	2	3	1	0	1	0	0	0	7
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	1	1	0	0	1	3
NC-Central Nanaimo	0	0	0	1	0	1	1	1	0	0	0	0	0	0	4
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	1	1	0	0	3
NN-North Nanaimo	0	0	0	0	0	1	0	0	6	3	2	0	0	0	12
OC-Old City	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PV-Pleasant Valley	0	0	0	0	0	0	0	0	0	1	0	0	0	1	2
SJ-South Jingle Pot	0	0	0	0	0	0	0	0	1	0	2	1	0	0	4
SN-South Nanaimo	0	0	1	1	0	2	0	3	2	0	0	0	0	0	9
UD-University District	0	0	0	0	0	2	0	0	3	1	1	1	0	0	8
UP-Uplands	0	0	0	0	0	0	0	0	2	0	0	0	0	0	2
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	1	0	0	0	1	0	2
Zone 4 TOTALS	0	0	1	3	0	7	5	8	18	8	9	3	1	2	65

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2019 = 65

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	2	-100%	33	40	-18%
Units Reported Sold	0	2	-100%	35	32	9%
Sell/List Ratio		100%		106%	80%	
Reported Sales Dollars	\$0	\$217,000	-100%	\$4,156,538	\$3,247,700	28%
Average Sell Price / Unit		\$108,500		\$118,758	\$101,491	17%
Median Sell Price				\$108,000		
Sell Price / List Price		93%		95%	94%	
Days to Sell		192		99	95	5%
Active Listings	2	9				
Single Family						
Units Listed	6	6	0%	83	79	5%
Units Reported Sold	3	2	50%	69	67	3%
Sell/List Ratio	50%	33%		83%	85%	
Reported Sales Dollars	\$1,234,000	\$424,000	191%	\$26,153,656	\$27,292,086	-4%
Average Sell Price / Unit	\$411,333	\$212,000	94%	\$379,038	\$407,345	-7%
Median Sell Price	\$419,000			\$383,000		
Sell Price / List Price	99%	92%		99%	98%	
Days to Sell	41	40	2%	33	43	-25%
Active Listings	8	11				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

