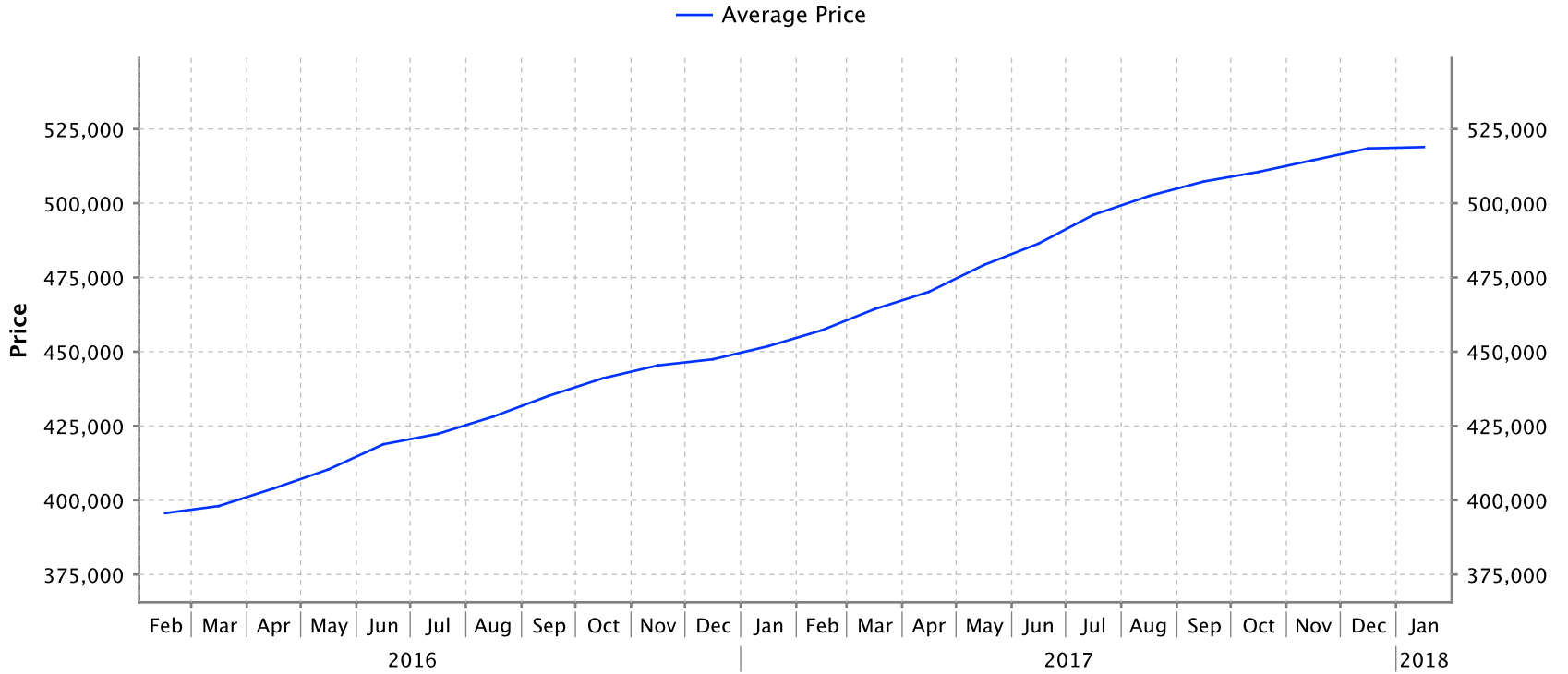


Nanaimo

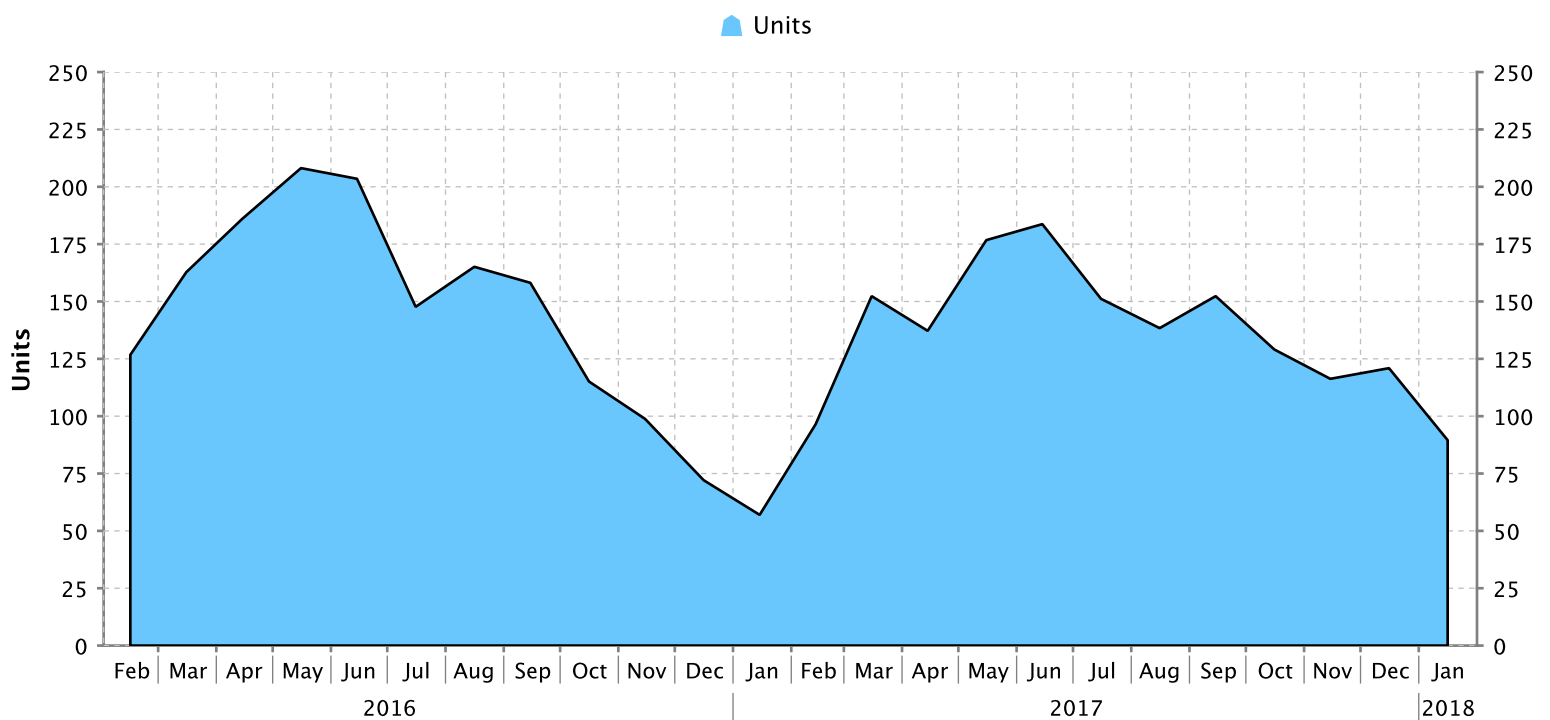
as at January 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	24	8	200%	170	168	1%
Units Reported Sold	18	9	100%	100	176	-43%
Sell/List Ratio	75%	112%		59%	105%	
Reported Sales Dollars	\$4,883,900	\$2,227,400	119%	\$23,766,600	\$33,259,946	-29%
Average Sell Price / Unit	\$271,328	\$247,489	10%	\$237,666	\$188,977	26%
Median Sell Price	\$270,000			\$259,900		
Sell Price / List Price	99%	99%		102%	101%	
Days to Sell	8	26	-71%	71	148	-52%
Active Listings	43	34				
Single Family						
Units Listed	121	100	21%	2,301	2,117	9%
Units Reported Sold	89	56	59%	1,638	1,691	-3%
Sell/List Ratio	74%	56%		71%	80%	
Reported Sales Dollars	\$46,512,087	\$28,675,514	62%	\$849,951,968	\$764,111,053	11%
Average Sell Price / Unit	\$522,608	\$512,063	2%	\$518,896	\$451,869	15%
Median Sell Price	\$499,900			\$489,900		
Sell Price / List Price	99%	98%		99%	99%	
Days to Sell	26	40	-35%	23	28	-16%
Active Listings	181	196				
Condos (Apt)						
Units Listed	35	33	6%	522	464	12%
Units Reported Sold	25	15	67%	420	415	1%
Sell/List Ratio	71%	45%		80%	89%	
Reported Sales Dollars	\$6,922,228	\$3,317,600	109%	\$115,244,675	\$98,668,364	17%
Average Sell Price / Unit	\$276,889	\$221,173	25%	\$274,392	\$237,755	15%
Median Sell Price	\$275,838			\$245,000		
Sell Price / List Price	100%	97%		100%	98%	
Days to Sell	30	26	12%	18	71	-75%
Active Listings	48	45				
Condos (Patio)						
Units Listed	12	1	1,100%	93	70	33%
Units Reported Sold	8	1	700%	65	73	-11%
Sell/List Ratio	67%	100%		70%	104%	
Reported Sales Dollars	\$3,492,800	\$180,500	1,835%	\$26,905,800	\$22,427,557	20%
Average Sell Price / Unit	\$436,600	\$180,500	142%	\$413,935	\$307,227	35%
Median Sell Price	\$400,000			\$393,000		
Sell Price / List Price	100%	98%		101%	99%	
Days to Sell	80	36	123%	33	23	46%
Active Listings	16	5				
Condos (Twnhse)						
Units Listed	21	16	31%	315	324	-3%
Units Reported Sold	6	10	-40%	268	284	-6%
Sell/List Ratio	29%	62%		85%	88%	
Reported Sales Dollars	\$2,087,000	\$3,371,779	-38%	\$85,173,699	\$79,723,563	7%
Average Sell Price / Unit	\$347,833	\$337,178	3%	\$317,812	\$280,717	13%
Median Sell Price	\$360,000			\$299,176		
Sell Price / List Price	96%	100%		100%	99%	
Days to Sell	57	84	-32%	24	37	-37%
Active Listings	32	35				

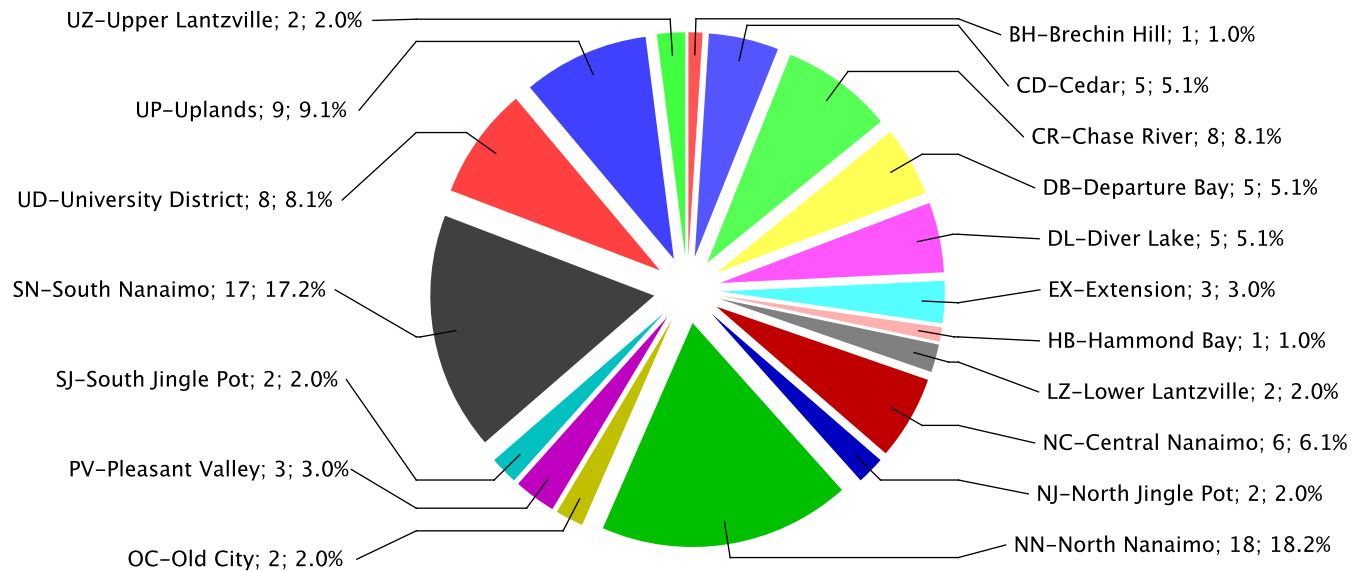
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
CD-Cedar	0	0	0	0	0	1	0	1	1	1	0	0	0	1	5
CR-Chase River	0	0	0	0	0	1	1	1	4	1	0	0	0	0	8
DB-Departure Bay	0	0	0	0	0	0	0	1	1	1	1	0	0	1	5
DL-Diver Lake	0	0	0	1	1	0	0	2	1	0	0	0	0	0	5
EX-Extension	0	0	0	1	1	0	1	0	0	0	0	0	0	0	3
HB-Hammond Bay	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	1	0	1	0	0	0	2
NC-Central Nanaimo	0	0	0	0	1	0	2	2	1	0	0	0	0	0	6
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	1	0	0	0	2
NN-North Nanaimo	0	0	0	0	2	0	0	3	2	5	6	0	0	0	18
OC-Old City	0	0	0	0	0	1	0	1	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	0	0	1	0	1	1	0	0	0	0	3
SJ-South Jingle Pot	0	0	0	0	0	1	0	0	0	0	1	0	0	0	2
SN-South Nanaimo	0	0	2	2	3	1	2	4	3	0	0	0	0	0	17
UD-University District	0	0	0	0	0	3	1	2	1	0	1	0	0	0	8
UP-Uplands	0	0	0	0	0	0	3	2	3	1	0	0	0	0	9
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	1	0	1	0	0	0	2
Zone 4 TOTALS	0	0	2	4	8	9	11	19	20	12	12	0	0	2	99

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2018 = 99

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	4	-50%	40	38	5%
Units Reported Sold	2	2	0%	33	32	3%
Sell/List Ratio	100%	50%		82%	84%	
Reported Sales Dollars	\$217,000	\$177,500	22%	\$3,376,700	\$2,763,900	22%
Average Sell Price / Unit	\$108,500	\$88,750	22%	\$102,324	\$86,372	18%
Median Sell Price	\$125,000			\$98,000		
Sell Price / List Price	93%	100%		94%	92%	
Days to Sell	192	2	12,667%	110	124	-11%
Active Listings	9	11				
Single Family						
Units Listed	6	3	100%	79	92	-14%
Units Reported Sold	2	3	-33%	67	87	-23%
Sell/List Ratio	33%	100%		85%	95%	
Reported Sales Dollars	\$424,000	\$900,500	-53%	\$27,292,086	\$26,965,530	1%
Average Sell Price / Unit	\$212,000	\$300,167	-29%	\$407,345	\$309,949	31%
Median Sell Price	\$239,000			\$366,000		
Sell Price / List Price	92%	92%		98%	97%	
Days to Sell	40	203	-80%	43	70	-38%
Active Listings	11	11				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

