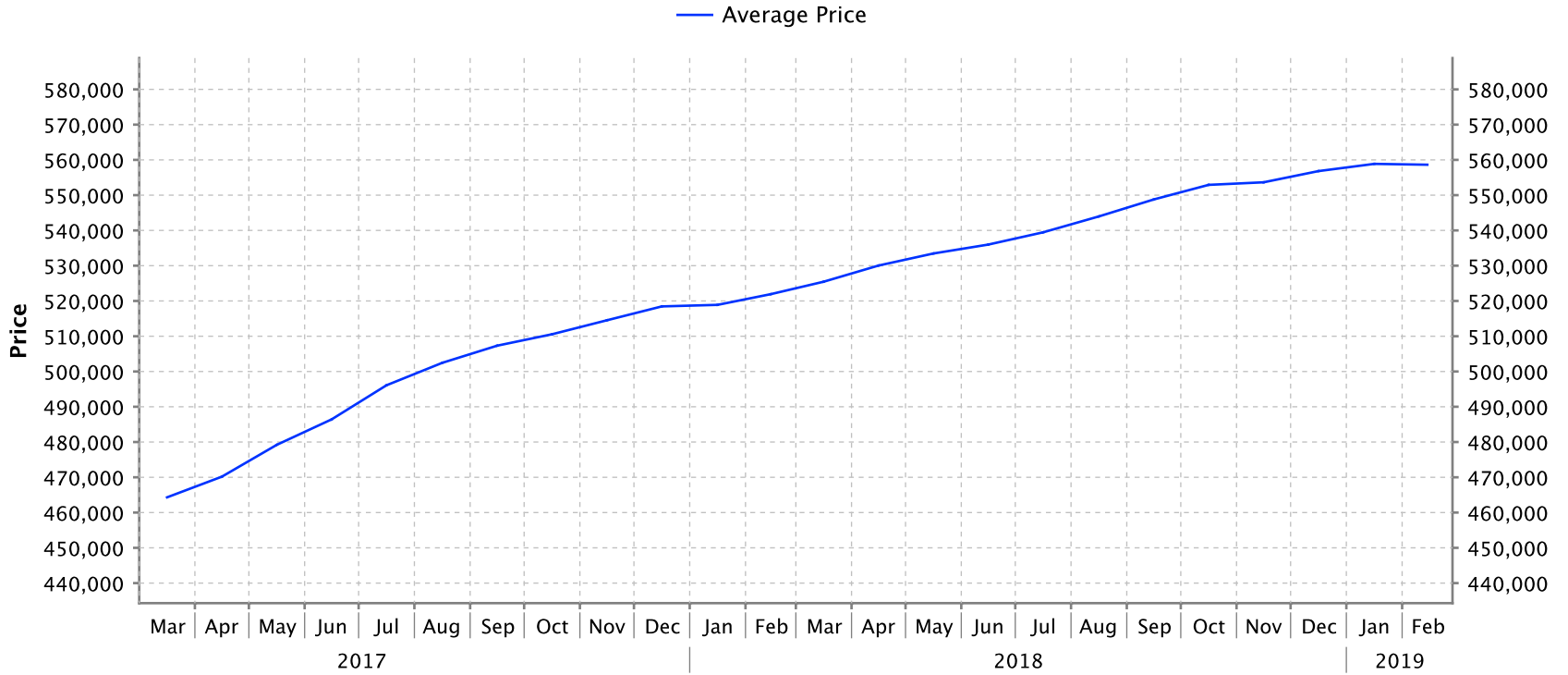


Nanaimo

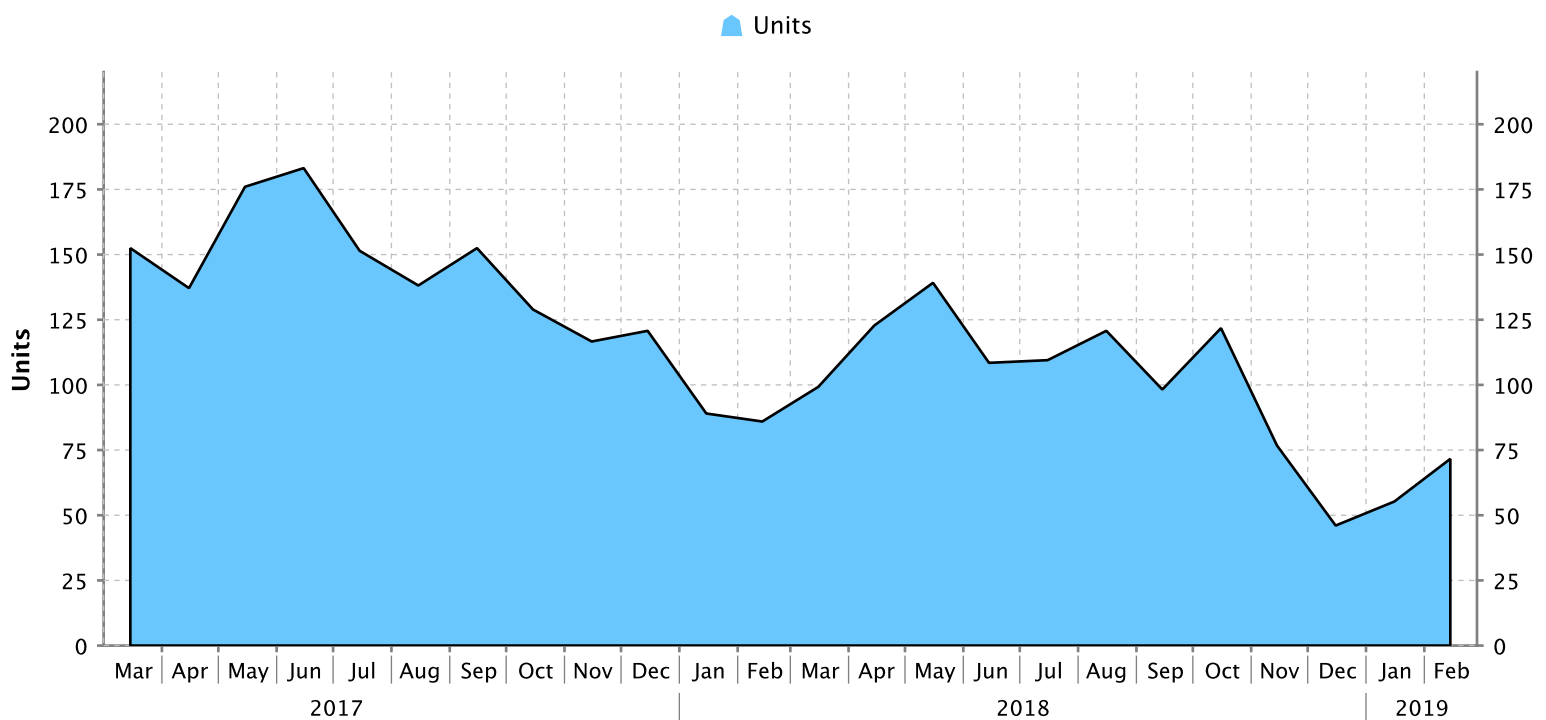
as at February 28, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	34	8	325%	215	165	30%
Units Reported Sold	2	7	-71%	43	101	-57%
Sell/List Ratio	6%	88%		20%	61%	
Reported Sales Dollars	\$499,900	\$1,845,155	-73%	\$12,499,027	\$24,418,055	-49%
Average Sell Price / Unit	\$249,950	\$263,594	-5%	\$290,675	\$241,763	20%
Median Sell Price	\$277,900			\$274,900		
Sell Price / List Price	98%	94%		93%	101%	
Days to Sell	40	168	-76%	97	74	31%
Active Listings	77	42				
Single Family						
Units Listed	120	140	-14%	2,127	2,262	-6%
Units Reported Sold	71	85	-16%	1,164	1,627	-28%
Sell/List Ratio	59%	61%		55%	72%	
Reported Sales Dollars	\$38,812,982	\$46,916,695	-17%	\$650,249,041	\$849,163,931	-23%
Average Sell Price / Unit	\$546,662	\$551,961	-1%	\$558,633	\$521,920	7%
Median Sell Price	\$515,000			\$530,000		
Sell Price / List Price	98%	100%		99%	99%	
Days to Sell	32	30	6%	26	23	12%
Active Listings	259	210				
Condos (Apt)						
Units Listed	37	40	-8%	539	529	2%
Units Reported Sold	22	38	-42%	347	432	-20%
Sell/List Ratio	59%	95%		64%	82%	
Reported Sales Dollars	\$7,560,550	\$12,530,573	-40%	\$105,834,438	\$121,240,799	-13%
Average Sell Price / Unit	\$343,661	\$329,752	4%	\$304,998	\$280,650	9%
Median Sell Price	\$322,200			\$280,000		
Sell Price / List Price	97%	100%		98%	100%	
Days to Sell	33	23	44%	26	18	45%
Active Listings	69	49				
Condos (Patio)						
Units Listed	6	7	-14%	98	92	7%
Units Reported Sold	5	6	-17%	86	71	21%
Sell/List Ratio	83%	86%		88%	77%	
Reported Sales Dollars	\$2,100,290	\$2,779,300	-24%	\$38,133,563	\$29,685,100	28%
Average Sell Price / Unit	\$420,058	\$463,217	-9%	\$443,414	\$418,100	6%
Median Sell Price	\$407,000			\$472,500		
Sell Price / List Price	99%	102%		101%	101%	
Days to Sell	50	29	73%	28	33	-14%
Active Listings	12	16				
Condos (Twnhse)						
Units Listed	18	29	-38%	368	330	12%
Units Reported Sold	12	18	-33%	204	267	-24%
Sell/List Ratio	67%	62%		55%	81%	
Reported Sales Dollars	\$4,163,517	\$5,786,400	-28%	\$69,395,442	\$85,464,586	-19%
Average Sell Price / Unit	\$346,960	\$321,467	8%	\$340,174	\$320,092	6%
Median Sell Price	\$347,500			\$336,000		
Sell Price / List Price	100%	99%		98%	100%	
Days to Sell	24	37	-35%	21	24	-12%
Active Listings	53	41				

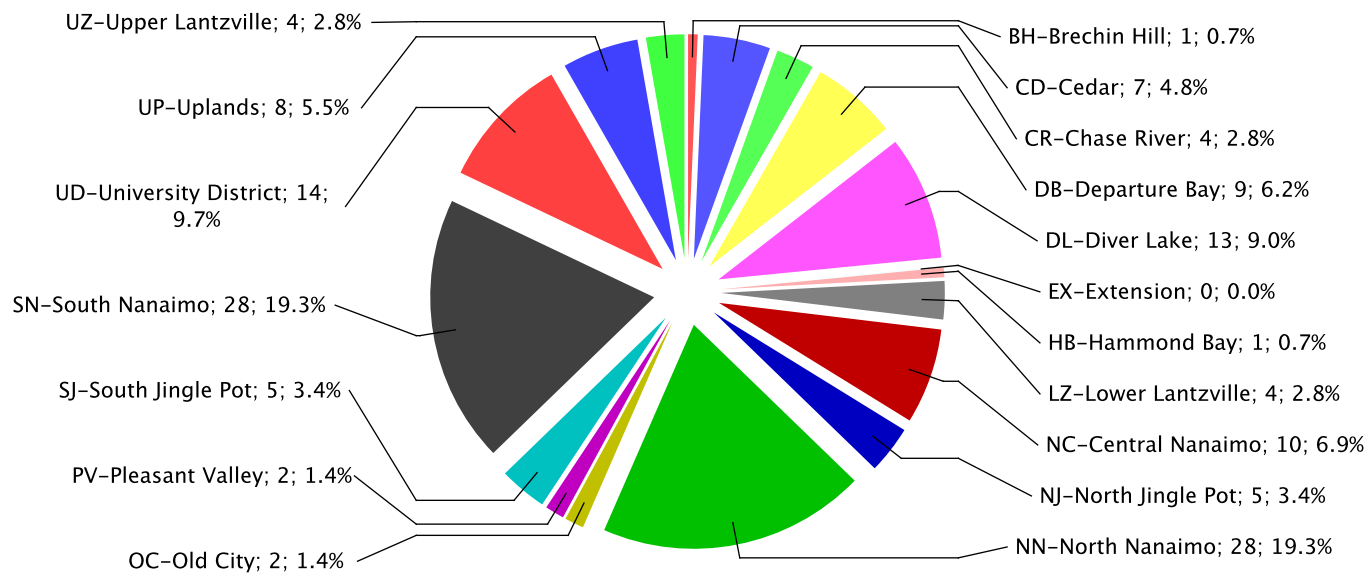
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
CD-Cedar	0	0	0	0	1	1	0	2	0	2	1	0	0	0	7
CR-Chase River	0	0	0	0	0	1	0	0	2	1	0	0	0	0	4
DB-Departure Bay	0	0	0	0	0	0	2	1	3	2	1	0	0	0	9
DL-Diver Lake	0	0	0	0	0	0	3	5	3	0	2	0	0	0	13
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	1	1	1	0	1	4
NC-Central Nanaimo	0	0	0	1	0	3	2	2	1	1	0	0	0	0	10
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	2	2	1	0	0	5
NN-North Nanaimo	0	0	0	0	0	2	0	0	12	8	3	0	1	2	28
OC-Old City	0	0	0	0	0	1	0	1	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	0	0	0	0	0	1	0	0	0	1	2
SJ-South Jingle Pot	0	0	0	0	0	0	0	0	1	1	2	1	0	0	5
SN-South Nanaimo	0	0	1	1	3	5	3	7	6	2	0	0	0	0	28
UD-University District	0	0	0	1	0	3	1	0	5	1	2	1	0	0	14
UP-Uplands	0	0	0	0	0	0	1	1	6	0	0	0	0	0	8
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	2	0	0	0	1	0	4
Zone 4 TOTALS	0	0	1	4	4	16	12	20	41	22	14	4	3	4	145

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2019 = 145

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	3	-67%	31	40	-22%
Units Reported Sold	2	2	0%	35	33	6%
Sell/List Ratio	200%	67%		113%	82%	
Reported Sales Dollars	\$281,500	\$164,000	72%	\$4,274,038	\$3,306,700	29%
Average Sell Price / Unit	\$140,750	\$82,000	72%	\$122,115	\$100,203	22%
Median Sell Price	\$161,500			\$112,500		
Sell Price / List Price	105%	94%		96%	95%	
Days to Sell	159	127	25%	101	95	7%
Active Listings	0	10				
Single Family						
Units Listed	2	5	-60%	80	81	-1%
Units Reported Sold	3	3	0%	69	65	6%
Sell/List Ratio	150%	60%		86%	80%	
Reported Sales Dollars	\$1,247,500	\$1,175,900	6%	\$26,225,256	\$26,018,236	1%
Average Sell Price / Unit	\$415,833	\$391,967	6%	\$380,076	\$400,281	-5%
Median Sell Price	\$417,500			\$385,000		
Sell Price / List Price	97%	96%		99%	98%	
Days to Sell	62	137	-55%	29	41	-29%
Active Listings	7	11				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

