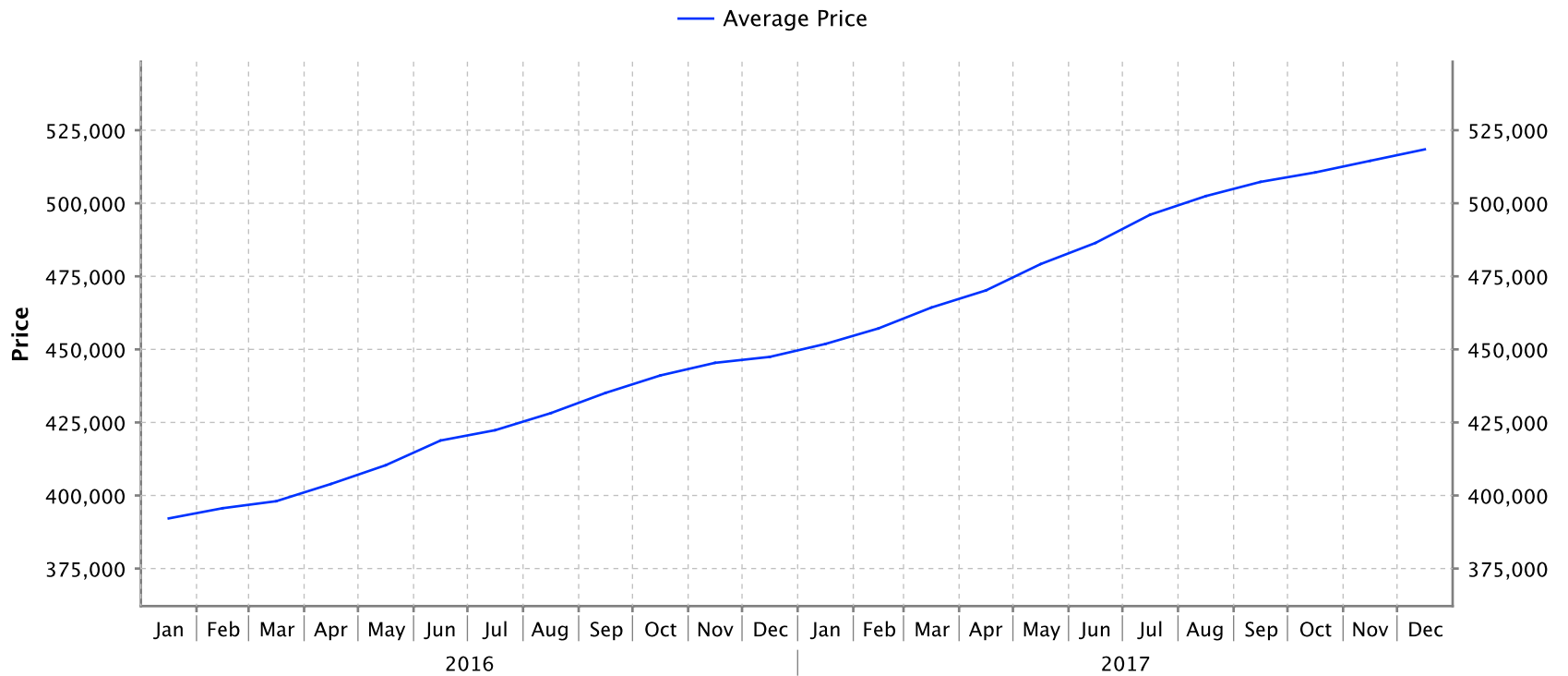


Nanaimo

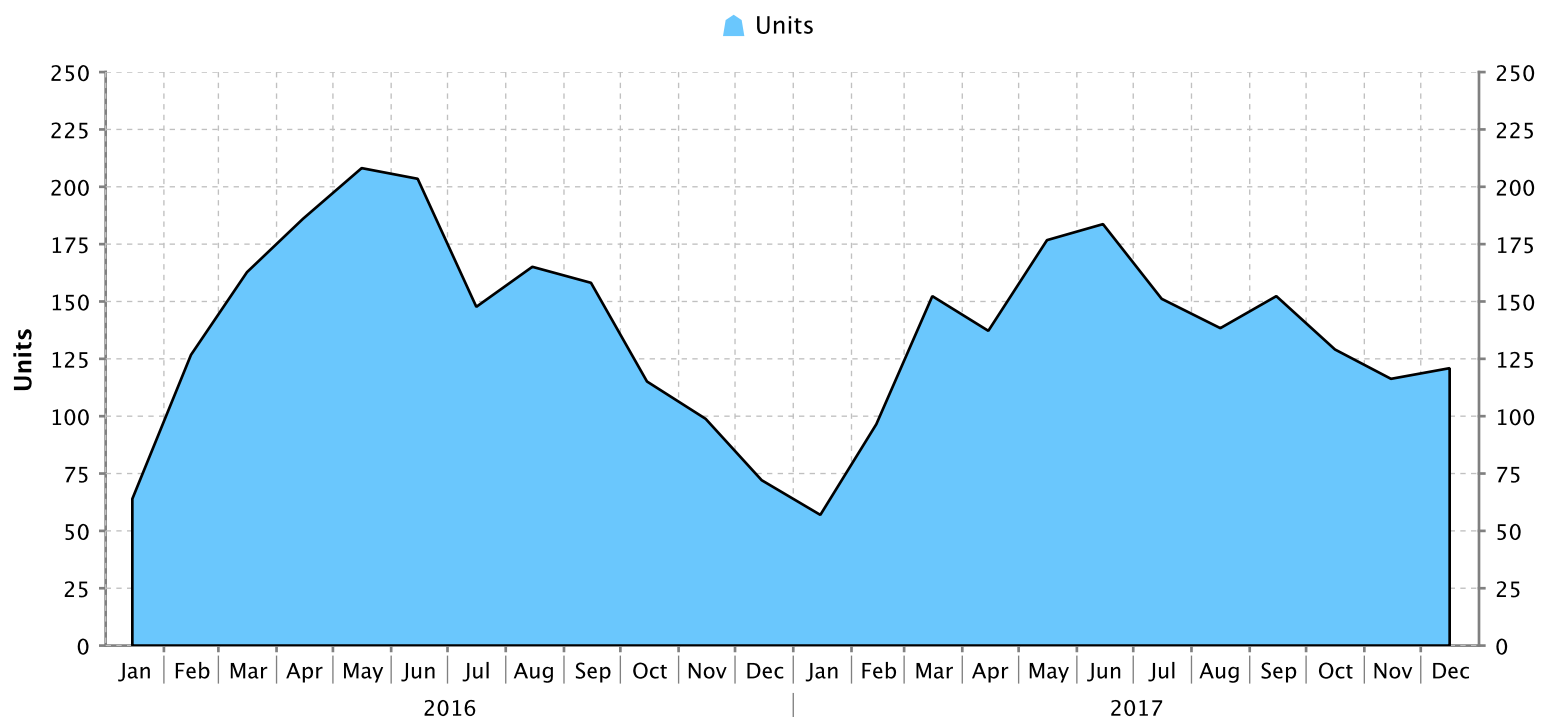
as at December 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	29	-90%	154	188	-18%
Units Reported Sold	3	35	-91%	91	179	-49%
Sell/List Ratio	100%	121%		59%	95%	
Reported Sales Dollars	\$702,900	\$7,340,900	-90%	\$21,110,100	\$33,152,846	-36%
Average Sell Price / Unit	\$234,300	\$209,740	12%	\$231,979	\$185,211	25%
Median Sell Price	\$239,900			\$249,900		
Sell Price / List Price	97%	103%		103%	101%	
Days to Sell	30	68	-56%	79	164	-52%
Active Listings	45	39				
Single Family						
Units Listed	96	59	63%	2,280	2,142	6%
Units Reported Sold	120	71	69%	1,605	1,698	-5%
Sell/List Ratio	125%	120%		70%	79%	
Reported Sales Dollars	\$63,566,898	\$32,054,000	98%	\$832,110,395	\$759,753,091	10%
Average Sell Price / Unit	\$529,724	\$451,465	17%	\$518,449	\$447,440	16%
Median Sell Price	\$505,000			\$489,900		
Sell Price / List Price	98%	99%		99%	99%	
Days to Sell	31	28	13%	24	28	-15%
Active Listings	191	190				
Condos (Apt)						
Units Listed	70	13	438%	520	462	13%
Units Reported Sold	59	16	269%	410	418	-2%
Sell/List Ratio	84%	123%		79%	90%	
Reported Sales Dollars	\$19,059,410	\$3,838,700	397%	\$111,640,047	\$99,138,191	13%
Average Sell Price / Unit	\$323,041	\$239,919	35%	\$272,293	\$237,173	15%
Median Sell Price	\$310,492			\$243,000		
Sell Price / List Price	104%	98%		100%	98%	
Days to Sell	6	51	-88%	17	74	-77%
Active Listings	48	36				
Condos (Patio)						
Units Listed	2	1	100%	82	81	1%
Units Reported Sold	5	2	150%	58	75	-23%
Sell/List Ratio	250%	200%		71%	93%	
Reported Sales Dollars	\$2,179,900	\$690,000	216%	\$23,593,500	\$22,918,057	3%
Average Sell Price / Unit	\$435,980	\$345,000	26%	\$406,784	\$305,574	33%
Median Sell Price	\$393,000			\$389,900		
Sell Price / List Price	99%	103%		101%	99%	
Days to Sell	30	4	640%	27	24	11%
Active Listings	13	5				
Condos (Twnhse)						
Units Listed	18	16	12%	310	335	-7%
Units Reported Sold	21	11	91%	272	285	-5%
Sell/List Ratio	117%	69%		88%	85%	
Reported Sales Dollars	\$7,086,667	\$2,677,100	165%	\$86,458,478	\$79,159,884	9%
Average Sell Price / Unit	\$337,460	\$243,373	39%	\$317,862	\$277,754	14%
Median Sell Price	\$353,000			\$299,000		
Sell Price / List Price	100%	100%		100%	99%	
Days to Sell	24	37	-35%	25	37	-32%
Active Listings	21	33				

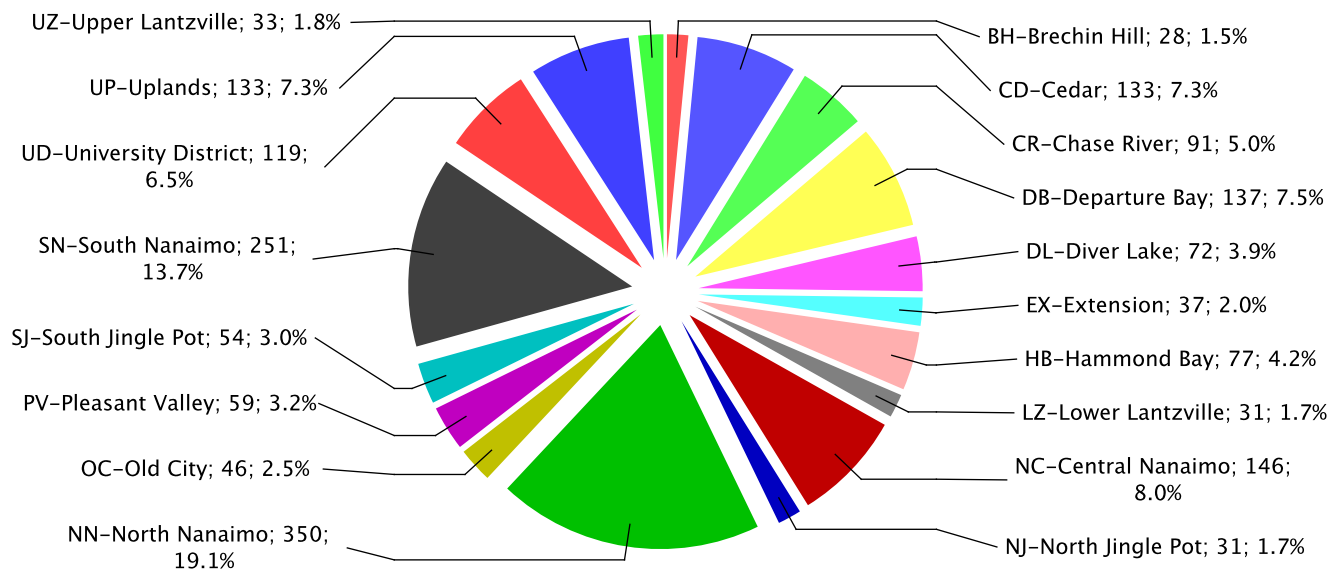
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	5	6	5	7	0	1	0	0	2	28
CD-Cedar	0	2	5	12	5	7	17	15	26	21	12	4	1	6	133
CR-Chase River	0	0	0	1	0	12	23	15	30	10	0	0	0	0	91
DB-Departure Bay	0	0	0	0	6	9	28	30	31	17	9	5	0	2	137
DL-Diver Lake	0	0	1	3	9	6	21	15	9	6	1	0	1	0	72
EX-Extension	0	3	4	3	2	4	7	2	5	3	1	0	1	2	37
HB-Hammond Bay	0	0	0	1	0	0	2	9	18	18	6	9	4	10	77
LZ-Lower Lantzville	0	0	0	0	1	1	2	4	4	4	5	1	4	5	31
NC-Central Nanaimo	0	0	2	9	36	37	38	12	10	2	0	0	0	0	146
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	5	7	4	6	2	7	31
NN-North Nanaimo	0	0	0	3	8	7	17	33	84	72	49	39	12	26	350
OC-Old City	0	0	2	10	7	7	7	4	8	1	0	0	0	0	46
PV-Pleasant Valley	0	0	0	3	1	7	15	11	10	5	4	1	0	2	59
SJ-South Jingle Pot	0	1	1	0	0	3	4	7	14	18	3	3	0	0	54
SN-South Nanaimo	1	1	11	20	33	37	51	38	48	9	0	1	0	1	251
UD-University District	0	0	0	4	14	19	21	11	30	16	3	1	0	0	119
UP-Uplands	0	0	0	1	9	29	28	26	21	10	4	2	0	3	133
UZ-Upper Lantzville	0	0	0	0	1	2	4	7	6	7	1	4	0	1	33
Zone 4 TOTALS	1	7	26	71	133	192	291	244	366	226	103	76	25	67	1,828

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2017 = 1,828

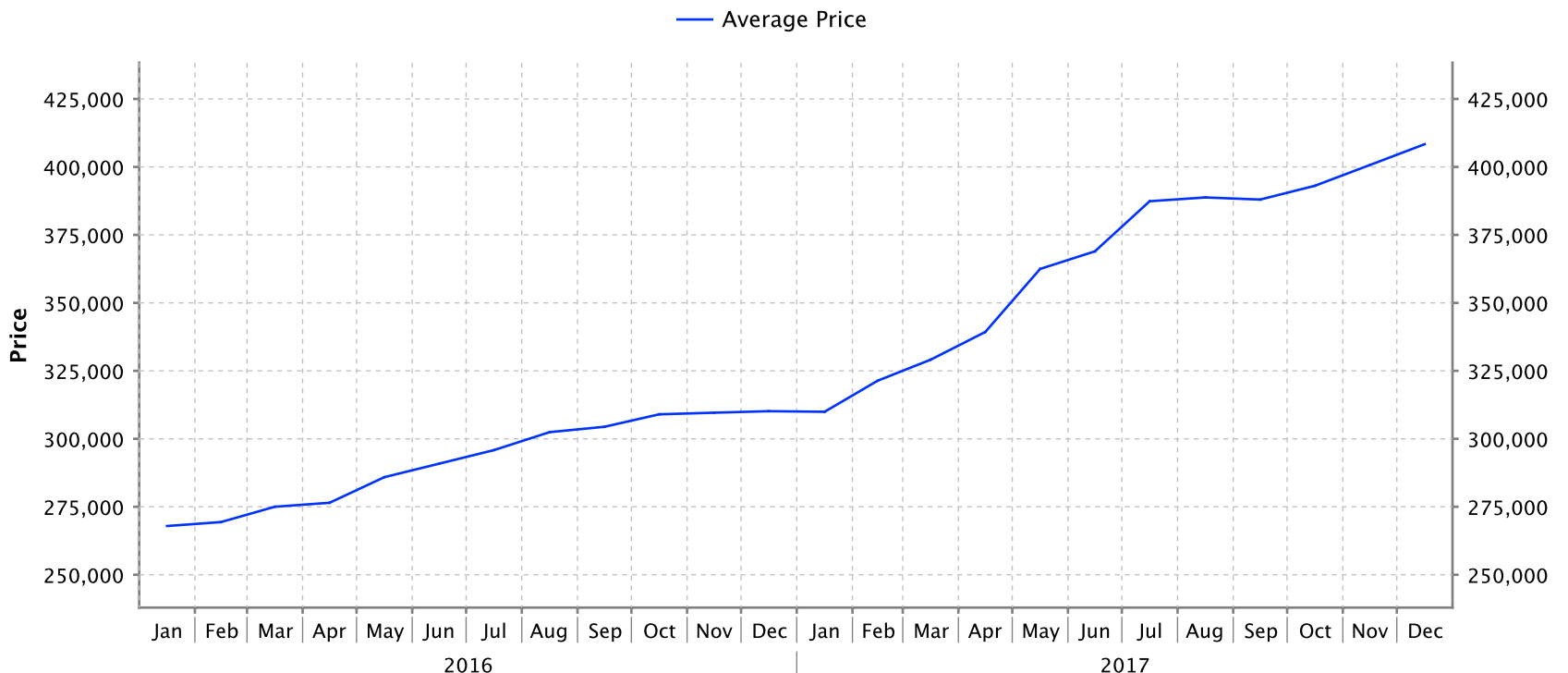
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	1	0%	42	38	11%
Units Reported Sold	2	2	0%	33	30	10%
Sell/List Ratio	200%	200%		79%	79%	
Reported Sales Dollars	\$219,500	\$251,000	-13%	\$3,337,200	\$2,586,400	29%
Average Sell Price / Unit	\$109,750	\$125,500	-13%	\$101,127	\$86,213	17%
Median Sell Price	\$129,000			\$95,000		
Sell Price / List Price	100%	94%		95%	92%	
Days to Sell	304	244	25%	98	132	-26%
Active Listings	10	11				
Single Family						
Units Listed	5	4	25%	76	94	-19%
Units Reported Sold	3	5	-40%	68	86	-21%
Sell/List Ratio	60%	125%		89%	91%	
Reported Sales Dollars	\$1,306,300	\$1,586,500	-18%	\$27,768,586	\$26,673,930	4%
Average Sell Price / Unit	\$435,433	\$317,300	37%	\$408,362	\$310,162	32%
Median Sell Price	\$475,000			\$375,000		
Sell Price / List Price	103%	93%		98%	98%	
Days to Sell	40	49	-19%	51	65	-22%
Active Listings	8	12				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



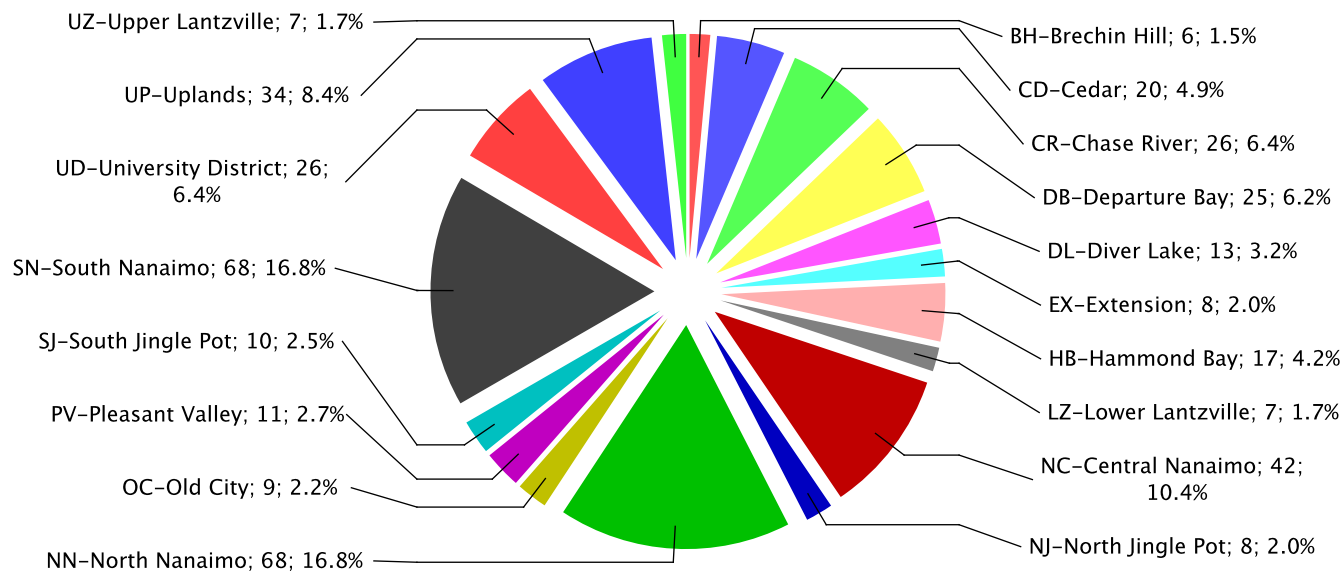
4th Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	2	0	2	0	0	0	0	1	6
CD-Cedar	0	1	0	2	2	0	4	2	3	3	2	0	1	0	20
CR-Chase River	0	0	0	0	0	3	6	3	9	5	0	0	0	0	26
DB-Departure Bay	0	0	0	0	1	1	4	7	6	4	0	2	0	0	25
DL-Diver Lake	0	0	1	0	0	2	5	1	2	2	0	0	0	0	13
EX-Extension	0	1	1	0	0	1	2	1	0	0	0	0	1	1	8
HB-Hammond Bay	0	0	0	0	0	0	0	2	2	5	2	3	2	1	17
LZ-Lower Lantzville	0	0	0	0	0	1	0	2	2	1	0	0	0	1	7
NC-Central Nanaimo	0	0	0	3	8	13	10	3	4	1	0	0	0	0	42
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	2	3	0	2	8
NN-North Nanaimo	0	0	0	1	3	2	1	4	18	17	7	9	5	1	68
OC-Old City	0	0	1	1	2	1	1	1	2	0	0	0	0	0	9
PV-Pleasant Valley	0	0	0	0	1	0	2	2	2	3	1	0	0	0	11
SJ-South Jingle Pot	0	0	0	0	0	0	0	1	5	3	1	0	0	0	10
SN-South Nanaimo	0	0	2	7	6	7	18	14	11	2	0	1	0	0	68
UD-University District	0	0	0	1	1	3	4	3	9	4	1	0	0	0	26
UP-Uplands	0	0	0	0	0	5	6	11	7	3	0	0	0	2	34
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	1	4	0	2	0	0	7
Zone 4 TOTALS	0	2	5	15	24	40	65	57	85	58	16	20	9	9	405

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2017 = 405